

Moving from For Sale to Sold



Eastside December 2016 – Additional Analysis

	% of Properties sold	Number of properties sold
Properties that sold above original list price	38%	229
Properties that sold at the original list price	13%	78
Properties that sold below the original list price	14%	84
Properties that sold with a price change	35%	208
Totals	100%	599

Percentage Above/Below Original List Price

Properties that sold above the original list price		Properties that sold below the original list price	
Average percentage over OLP	6.88%	Average percentage below OLP	3.90%
Median percentage over OLP	4.81%	Median percentage below OLP	2.30%
Range of percentage over OLP	0.01 to 255.0%	Range of percentage below OLP	0.06 to 29.77%

Cumulative Days on the market

	Average	Median
Properties that sold above original list price	8.0	6.0
Properties that sold at the original list price	19.5	8.0
Properties that sold below the original list price	35.2	21.5
Properties that sold with a price change	60.9	45.5

* Sold means residential properties with a sold status date in December 2016 located in Eastside.