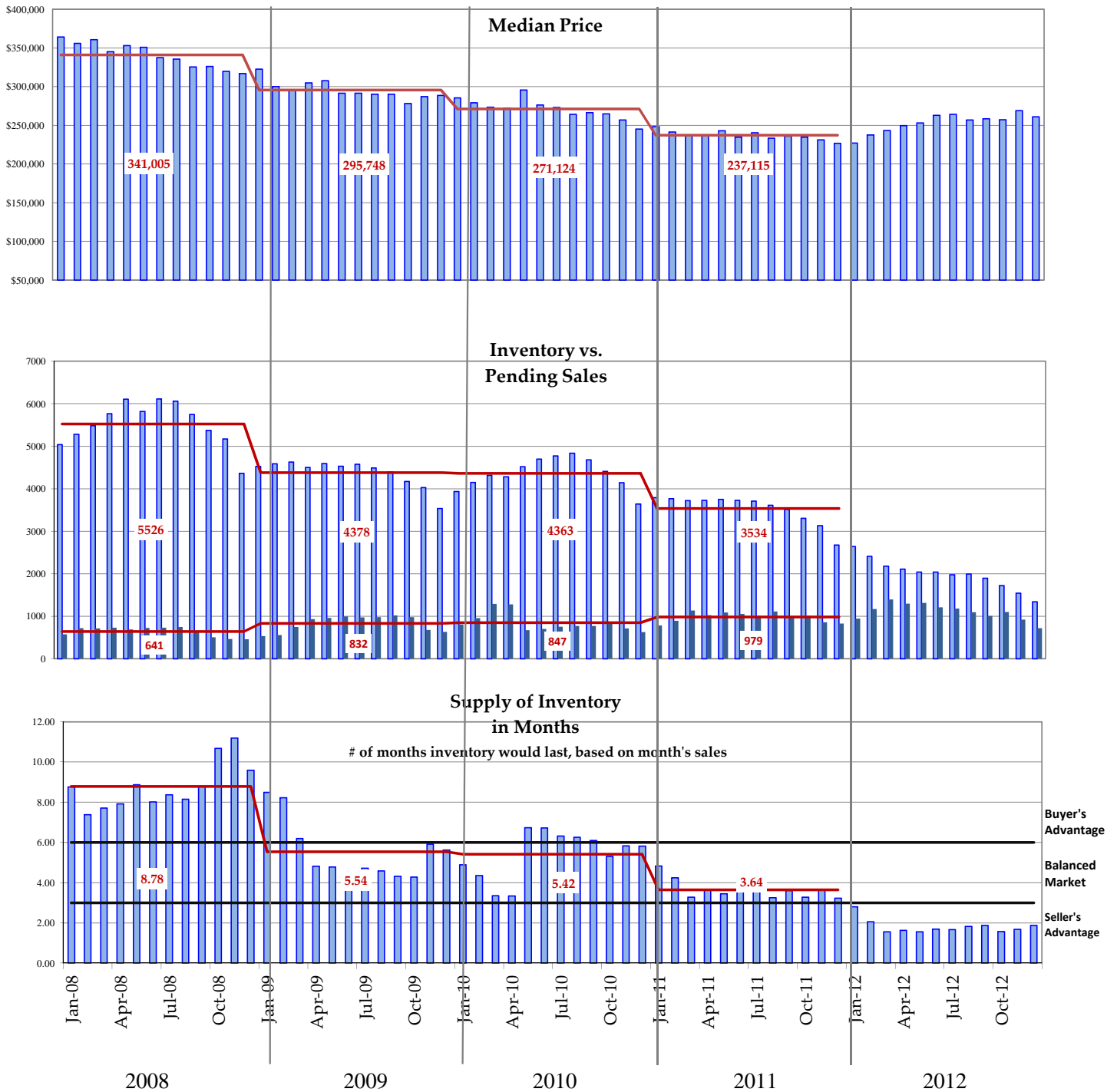
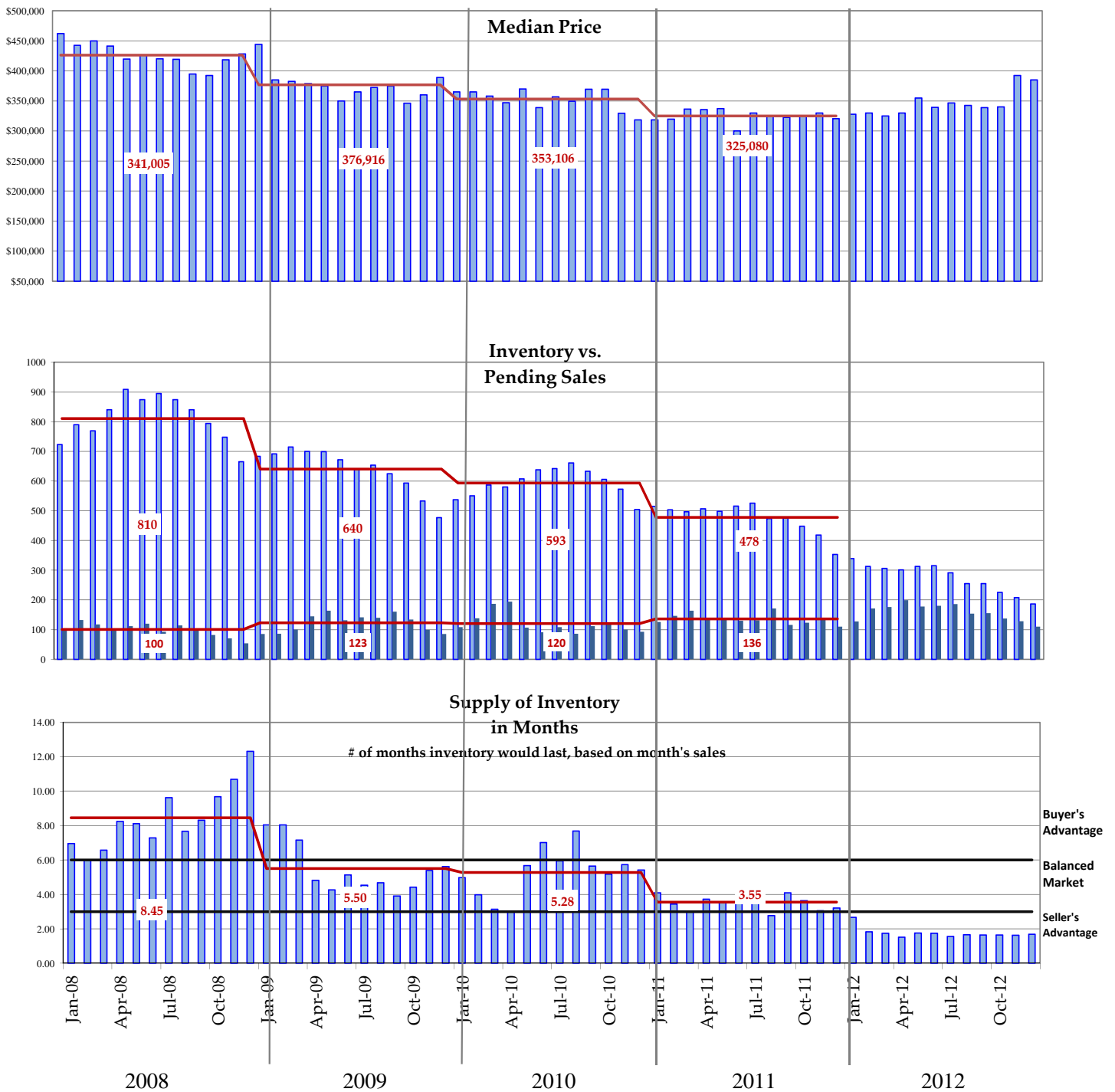


Annual Average



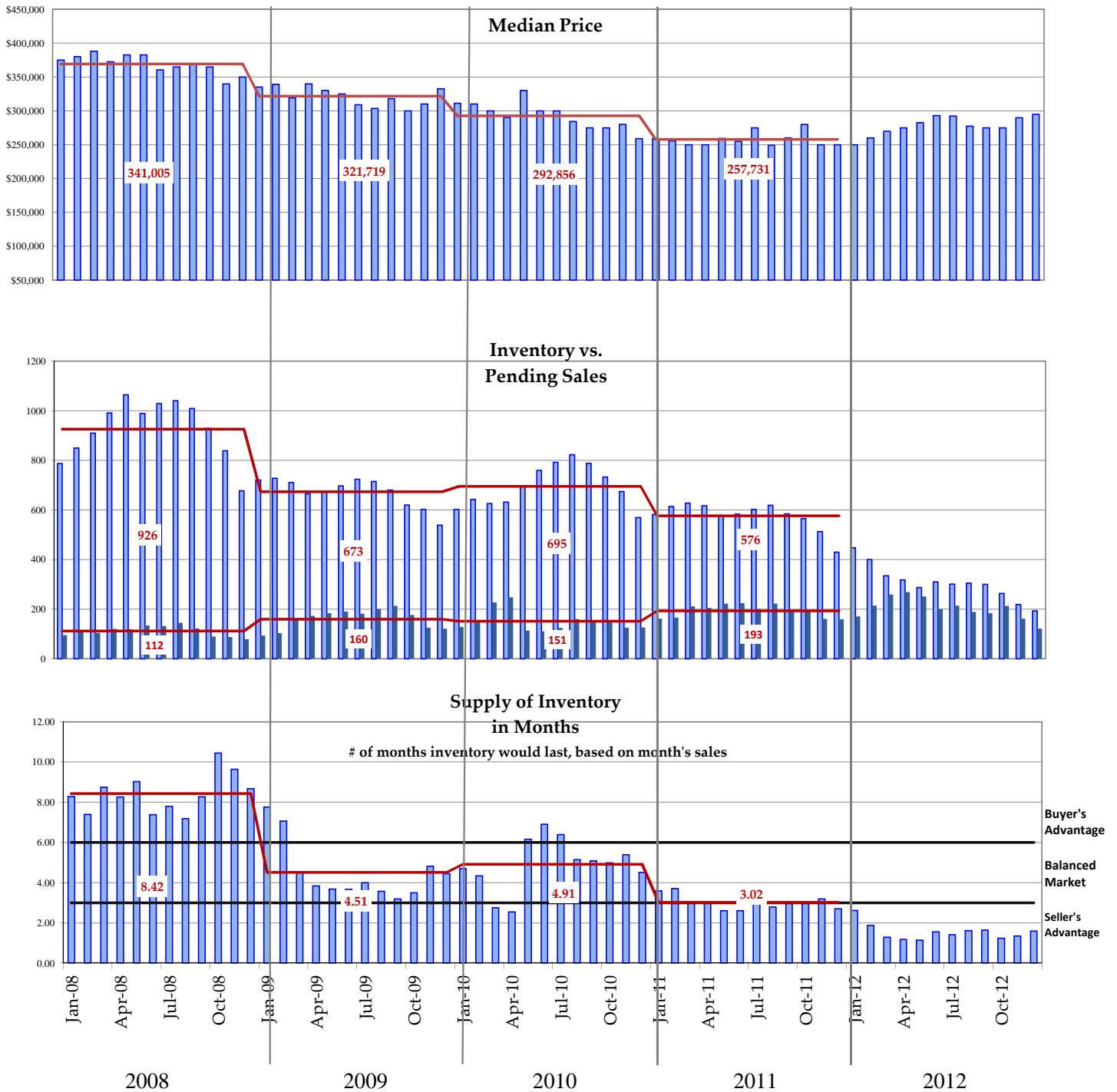
Month	Pending median list price This Year	Pending median list price Last Year	% change	Inventory This Year	Inventory Last Year	% change	Pending Units MTD This Year	Pending Units MTD Last Year	% change
December	261,100	226,852	15.10%	1,341	2,676	-49.89%	718	828	-13.29%
						YTD	13349	11749	13.62%

— Annual Average



Month	Pending median list price This Year	Pending median list price Last Year	% change	Inventory This Year	Inventory Last Year	% change	Pending Units MTD This Year	Pending Units MTD Last Year	% change
December	385,000	320,700	20.05%	186	353	-47.31%	110	110	0.00%
						YTD	1901	1630	16.63%

— Annual Average



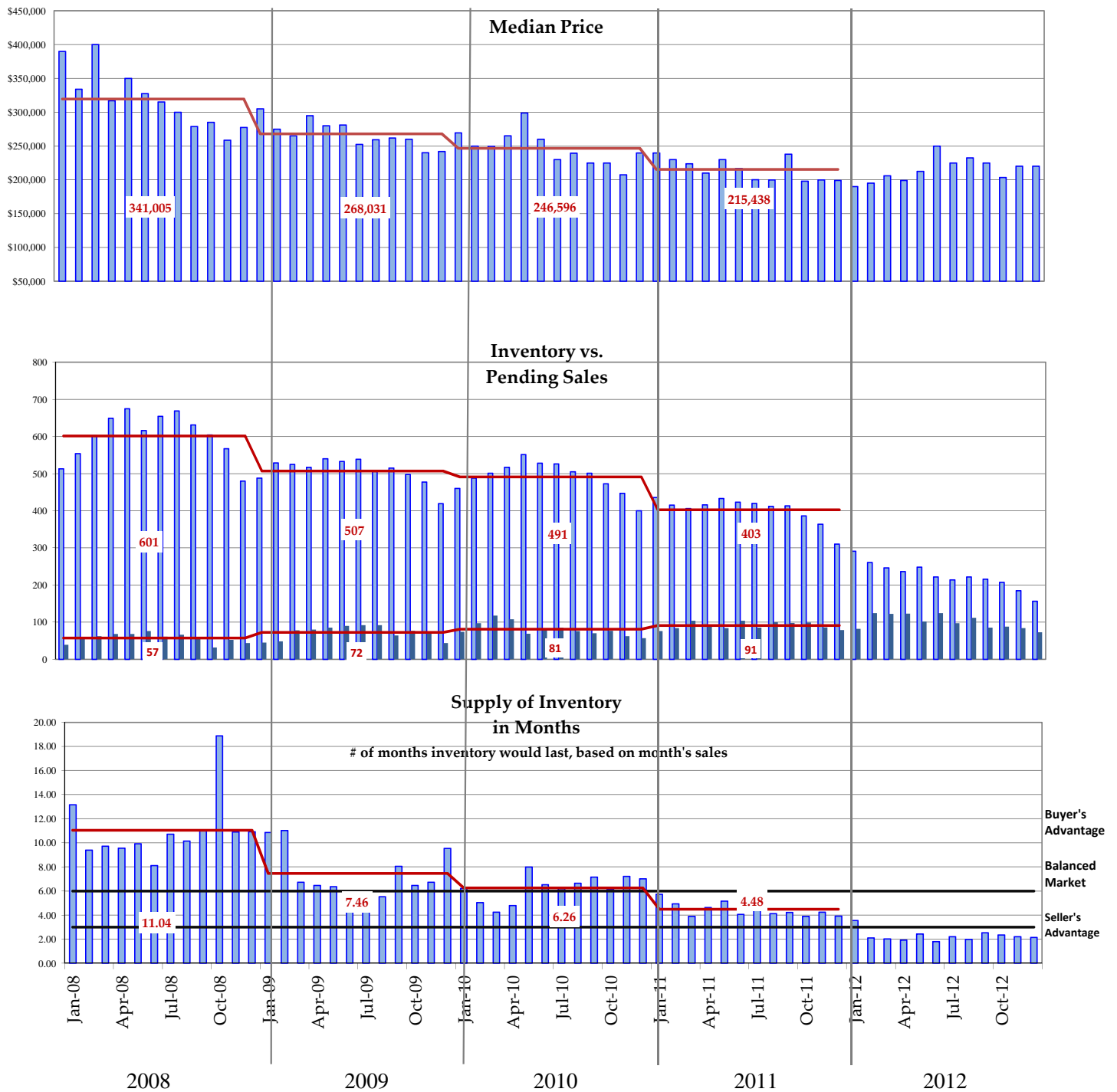
Month	Pending median list price This Year	Pending median list price Last Year	% change	Inventory This Year	Inventory Last Year	% change	Pending Units MTD This Year	Pending Units MTD Last Year	% change
December	295,000	249,950	18.02%	193	430	-55.12%	121	159	-23.90%
						YTD	2445	2314	5.66%

— Annual Average



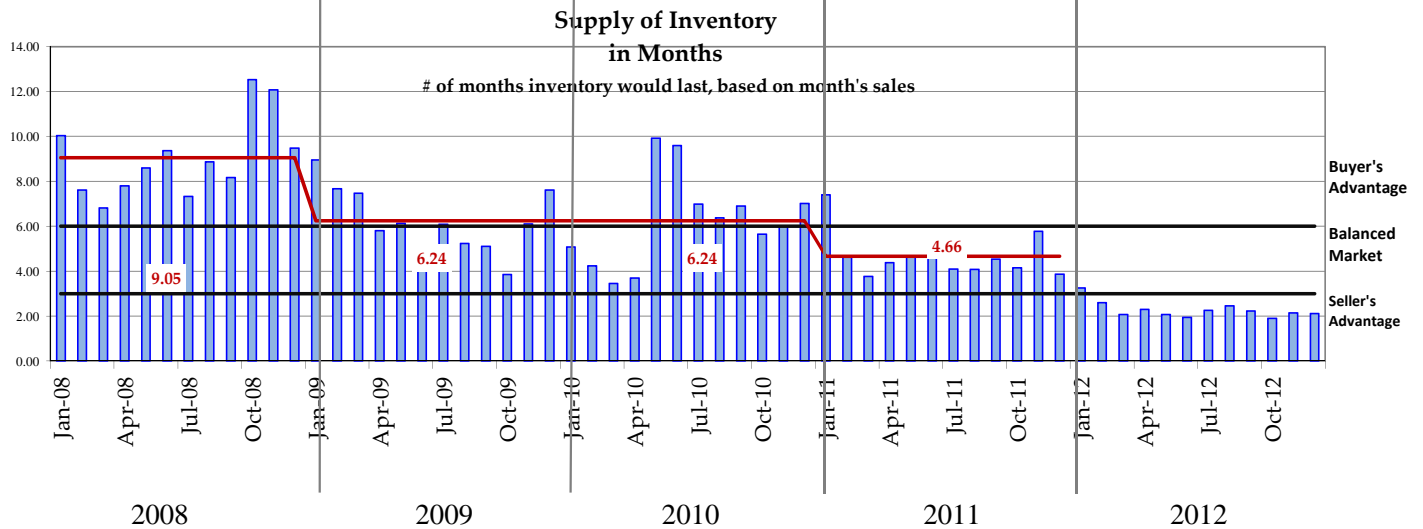
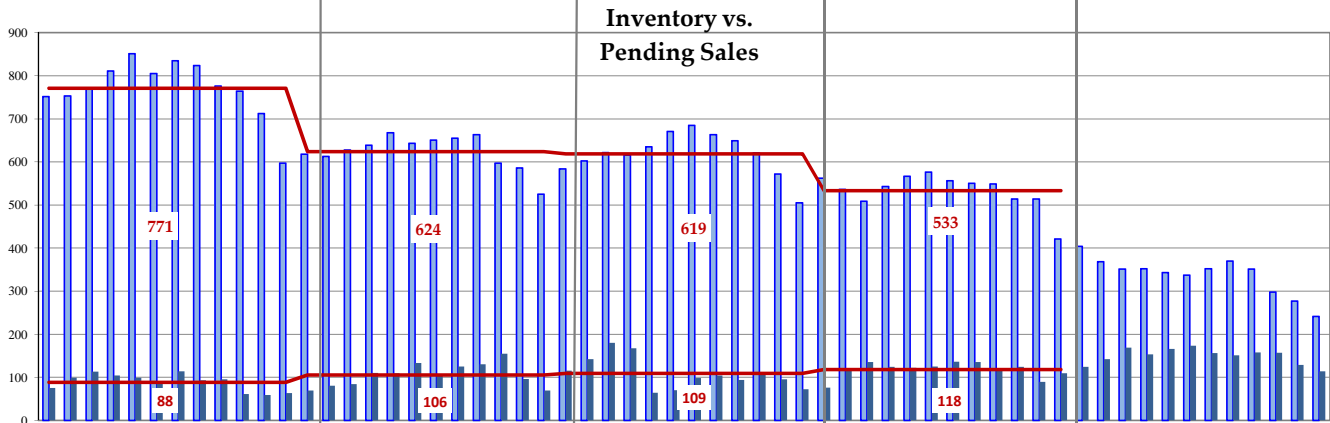
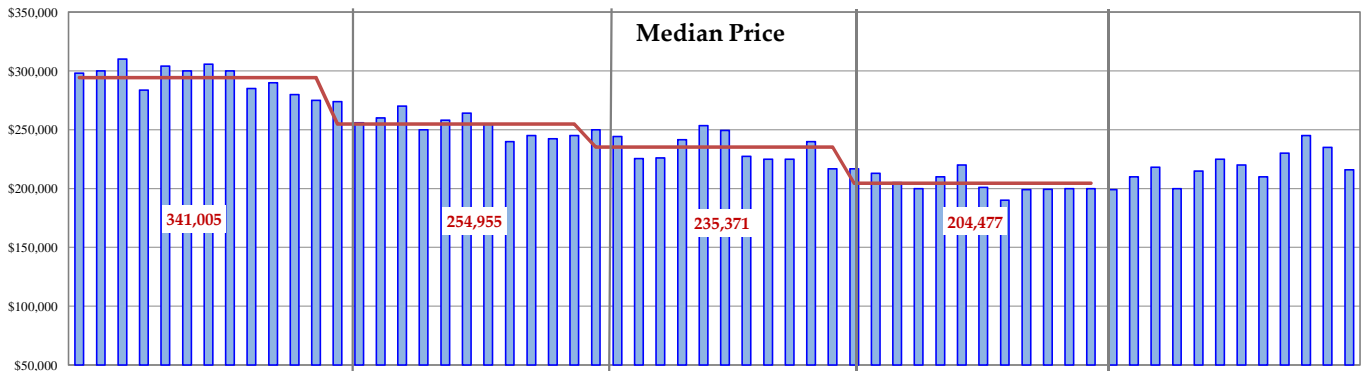
Month	Pending median list price This Year	Pending median list price Last Year	% change	Inventory This Year	Inventory Last Year	% change	Pending Units MTD This Year	Pending Units MTD Last Year	% change
December	250,000	224,900	11.16%	290	613	-52.69%	175	208	-15.87%
						YTD	3441	3019	13.98%

— Annual Average



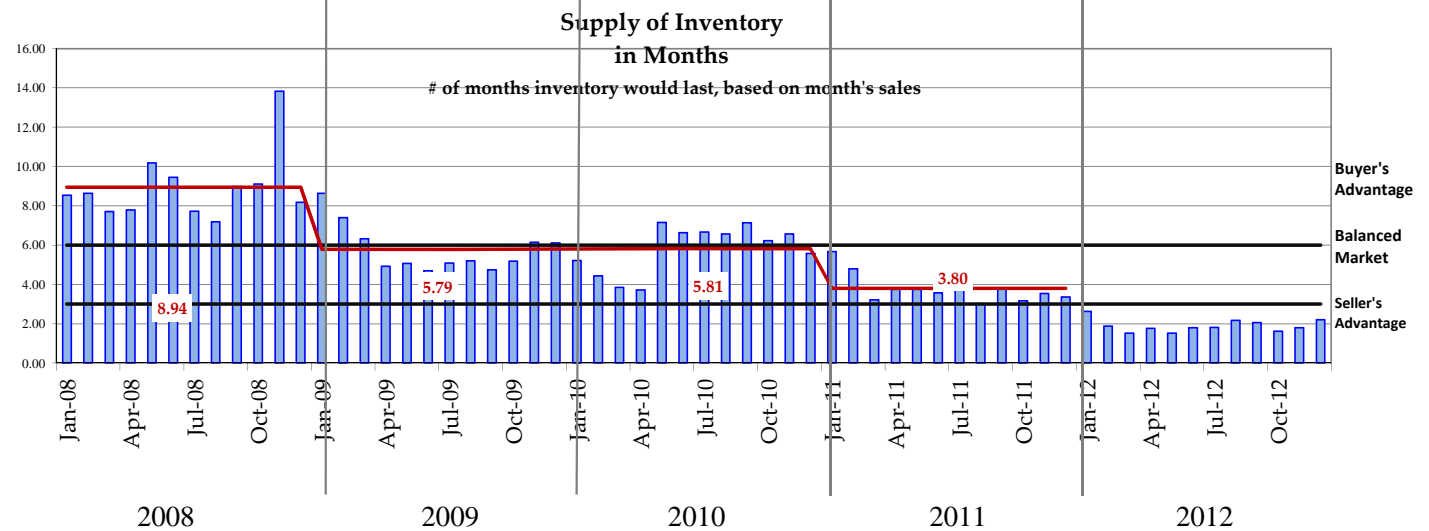
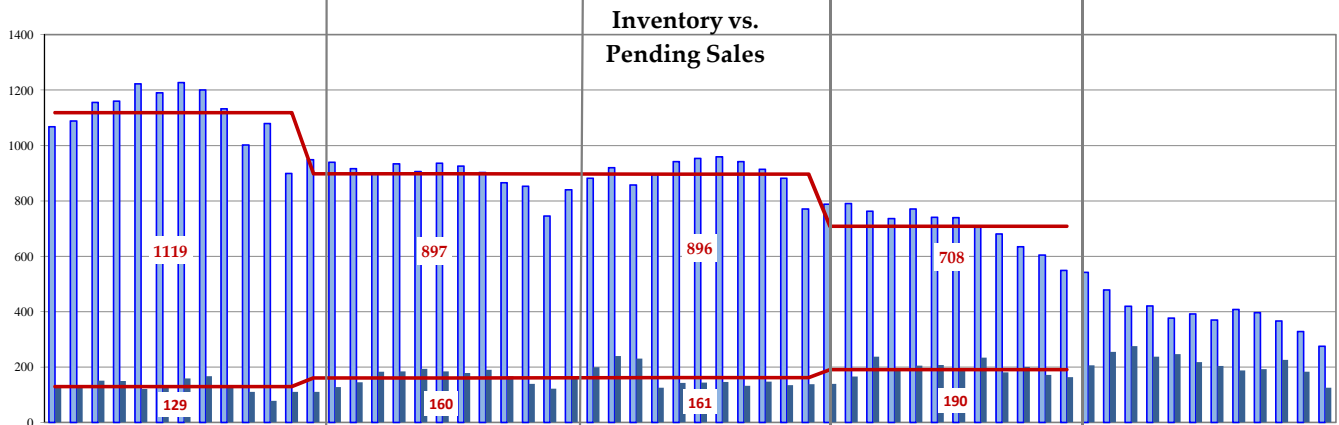
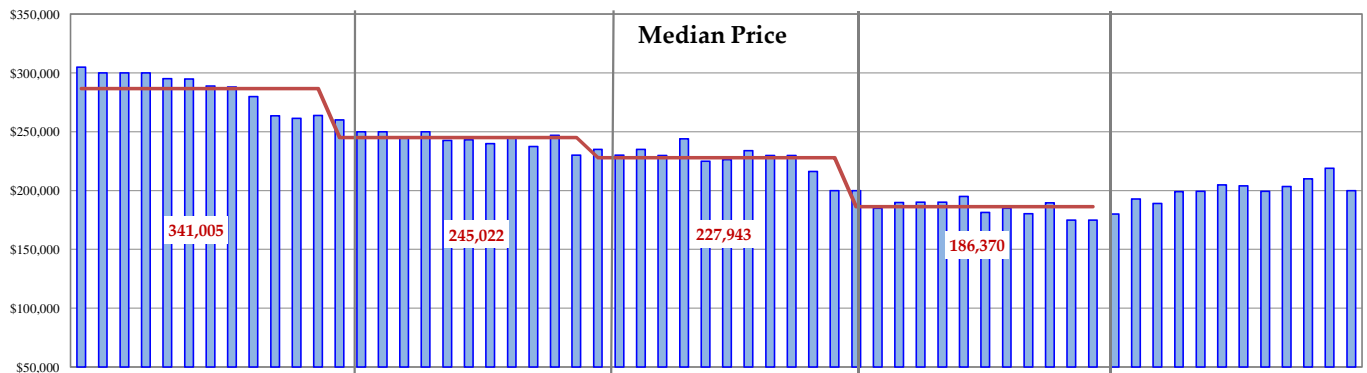
Month	Pending median list price This Year	Pending median list price Last Year	% change	Inventory This Year	Inventory Last Year	% change	Pending Units MTD This Year	Pending Units MTD Last Year	% change
December	220,000	199,000	10.55%	156	310	-49.68%	73	79	-7.59%
						YTD	1216	1089	11.66%

— Annual Average



Month	Pending median list price This Year	Pending median list price Last Year	% change	Inventory This Year	Inventory Last Year	% change	Pending Units MTD This Year	Pending Units MTD Last Year	% change
December	215,975	199,900	8.04%	241	421	-42.76%	114	109	4.59%
						YTD	1792	1412	26.91%

— Annual Average



Month	Pending median list price This Year	Pending median list price Last Year	% change	Inventory This Year	Inventory Last Year	% change	Pending Units MTD This Year	Pending Units MTD Last Year	% change
December	199,950	175,000	14.26%	275	549	-49.91%	125	163	-23.31%
						YTD	2554	2285	11.77%

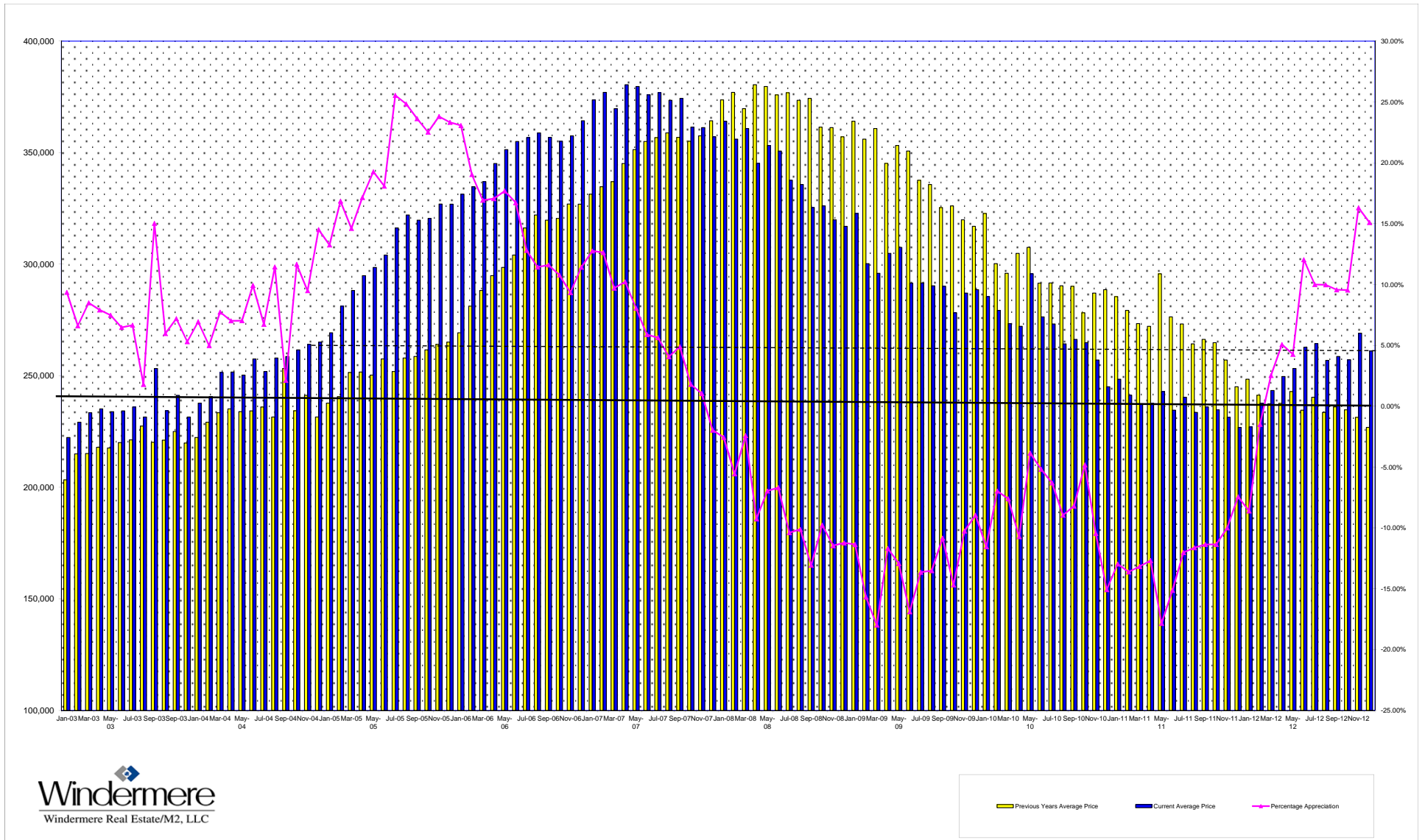
# NWMLS 610-770 Summary Report

## Residential Active and Pending Sales

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD	Total For Entire Year	
2012															
#of Active Listings	2638	2407	2175	2107	2041	2040	1973	1990	1895	1719	1541	1341	1989	-43.73%	
# of Pending Listings	943	1171	1395	1297	1314	1208	1182	1094	1009	1097	921	718	13349	13.62%	
Average Median Pending \$	227,089	237,695	243,420	249,700	253,294	262,826	264,409	256,911	258,652	257,181	269,102	261,100	257,046	8.58%	
Months Supply of Inventory	2.8	2.1	1.6	1.6	1.6	1.7	1.7	1.8	1.9	1.6	1.7	1.9	1.8	1.8	
2011															
#of Active Listings	3789	3767	3719	3724	3751	3727	3706	3613	3511	3301	3128	2676	3534	3534	A
# of Pending Listings	784	889	1135	1025	1087	1050	1004	1111	972	1006	858	828	11749	11749	T
Average Median Pending \$	248,487	241,285	237,422	237,639	242,935	234,578	240,376	233,604	236,066	234,768	231,367	226,852	236,744	236,744	TA
Months Supply of Inventory	4.8	4.2	3.3	3.6	3.5	3.5	3.7	3.3	3.6	3.3	3.6	3.2	3.6	3.6	TA
2010															
#of Active Listings	3935	4149	4318	4279	4518	4694	4770	4834	4679	4405	4140	3640	4363	4363	A
# of Pending Listings	805	954	1288	1280	671	699	755	772	767	831	710	626	10158	10158	T
Average Median Pending \$	285,502	279,324	273,414	272,167	295,737	276,414	273,228	264,336	266,341	264,855	257,076	245,097	272,697	272,697	TA
Months Supply of Inventory	4.9	4.3	3.4	3.3	6.7	6.7	6.3	6.3	6.1	5.3	5.8	5.8	5.2	5.2	TA
2009															
#of Active Listings	4526	4587	4625	4500	4592	4527	4573	4491	4394	4168	4024	3533	4378	4378	A
# of Pending Listings	533	558	747	934	960	997	970	980	1017	975	680	628	9979	9979	T
Average Median Pending \$	322,764	300,245	295,934	304,875	307,579	291,495	291,608	290,358	290,146	278,274	287,087	288,612	291,552	291,552	TA
Months Supply of Inventory	8.5	8.2	6.2	4.8	4.8	4.5	4.7	4.6	4.3	4.3	5.9	5.6	5.3	5.3	TA
2008															
#of Active Listings	5037	5283	5484	5763	6104	5819	6111	6058	5749	5371	5170	4362	5526	5526	A
# of Pending Listings	575	716	711	728	688	726	730	744	655	503	462	455	7693	7693	T
Average Median Pending \$	364,118	356,080	360,828	345,215	353,214	350,770	337,652	335,725	325,402	326,161	319,889	317,007	341,433	341,433	TA
Months Supply of Inventory	8.8	7.4	7.7	7.9	8.9	8.0	8.4	8.1	8.8	10.7	11.2	9.6	8.6	8.6	TA
2007															
#of Active Listings	3547	3655	4036	4502	4988	5382	5532	5922	5968	5822	5422	4617	4949	4949	A
# of Pending Listings	910	1124	1260	1274	1244	1117	1086	923	703	699	610	525	11475	11475	T
Average Median Pending \$	373,672	377,033	369,737	380,449	379,660	375,929	376,856	373,495	374,335	361,484	361,278	357,131	374,003	374,003	TA
Months Supply of Inventory	3.9	3.3	3.2	3.5	4.0	4.8	5.1	6.4	8.5	8.3	8.9	8.8	5.2	5.2	TA
2006															
#of Active Listings	2792	2791	2902	2976	3255	3483	3688	3804	4055	3993	3775	3128	3387	3387	A
# of Pending Listings	998	1187	1573	1526	1514	1460	1316	1321	1131	1133	877	763	14799	14799	T
Average Median Pending \$	331,411	334,755	337,025	345,173	351,361	355,026	356,759	358,899	356,875	355,110	357,547	364,300	355,068	355,068	TA
Months Supply of Inventory	2.8	2.4	1.8	2.0	2.1	2.4	2.8	2.9	3.6	3.5	4.3	4.1	2.7	2.7	TA
2005															
#of Active Listings	2762	2755	2662	2570	2734	2747	3012	3039	3163	3163	2832	2447	2824	2824	A
# of Pending Listings	981	1271	1604	1538	1534	1705	1554	1688	1362	1246	1142	836	16461	16461	T
Average Median Pending \$	269,282	281,206	288,224	294,877	298,563	304,140	316,250	322,088	319,766	320,558	326,996	326,952	310,195	310,195	TA
Months Supply of Inventory	2.8	2.2	1.7	1.7	1.8	1.6	1.9	1.8	2.3	2.5	2.5	2.9	2.1	2.1	TA
2004															
#of Active Listings	3411	3422	3371	3318	3436	3533	1707	3525	3417	3250	3016	2353	3147	3147	A
# of Pending Listings	873	1108	1508	1411	1492	1457	1288	1363	1221	1203	1068	973	14965	14965	T
Average Median Pending \$	237,775	240,630	251,475	251,693	250,333	257,560	251,900	257,999	258,654	261,625	264,108	265,100	254,730	254,730	TA
Months Supply of Inventory	3.9	3.1	2.2	2.4	2.3	2.4	1.3	2.6	2.8	2.7	2.8	2.4	2.5	2.5	TA
2003															
#of Active Listings	3867	4042	3935	4002	4200	4153	4152	4163	3892	3755	3557	3088	3901	3901	A
# of Pending Listings	884	930	1295	1316	1263	1245	1386	1211	1166	1101	806	764	13367	13367	T
Average Median Pending \$	222,347	229,201	233,430	235,188	233,894	234,287	236,004	231,500	253,287	234,295	241,219	231,500	234,091	234,091	TA
Months Supply of Inventory	4.4	4.3	3.0	3.0	3.3	3.3	3.0	3.4	3.3	3.4	4.4	4.0	3.5	3.5	TA
2002															
#of Active Listings	3373	3479	3418	1357	3765	3923	4043	4167	4176	4079	3932	3291	3584	3584	A
# of Pending Listings	717	811	979	952	1060	862	949	1082	971	1006	847	734	10970	10970	T
Average Median List Price	203,312	255,231	215,141	217,943	217,619	220,046	221,279	227,437	220,181	221,098	225,025	219,847	220,114	220,114	TA
Months Supply of Inventory	4.7	4.3	3.5	1.4	3.6	4.6	4.3	3.9	4.3	4.1	4.6	4.5	3.9	3.9	TA



# Snohomish County Historical Appreciation Graph



Graph developed using data provided by the Northwest Multiple Listing Service by Windermere Real Estate/M2, LLC. Information was not verified.



## Statistics That You Must Know Areas 610-770

RESIDENTIAL				
	<u>December 12</u>	<u>December 11</u>	<u>Difference</u>	<u>% Change</u>
Months Supply of Inventory	1.87	3.23	-1.36	-42.2%
Total Active Listings	1341	2676	-1335	-49.9%
Average Active List Price	\$390,657	\$330,757	\$59,900	18.1%
Average Active Market Time	128	136	-8	-5.9%
Pending (Month to date)	718	828	-110	-13.3%
Number of Closed Sales (YTD)	8961	7771	1190	15.3%
Average Closed Sales Price (YTD)	\$284,228	\$270,503	\$13,725	5.1%

CONDOMINIUM				
	<u>December 12</u>	<u>December 11</u>	<u>Difference</u>	<u>% Change</u>
Months Supply of Inventory	1.12	3.10	-1.98	-63.9%
Total Active Listings	172	573	-401	-70.0%
Average Active List Price	\$207,773	\$188,385	\$19,388	10.3%
Average Active Market Time	95	139	-44	-31.7%
Pending (Month to date)	154	185	-31	-16.8%
Number of Closed Sales (YTD)	1670	1545	125	8.1%
Average Closed Sale Price (YTD)	\$167,679	\$179,212	-\$11,533	-6.4%

Figures compiled using NWMLS data. Information has not been verified and is not published by the NWMLS.  
NWMLS data for Areas 610-770