## Windermere <br> REAL ESTATE

Residential Summary Page

| 8/8/2012 |  |  | 8/15/2012 |  |  | 8/22/2012 |  |  | 8/29/2012 |  |  | 9/5/2012 |  |  | 9/12/2012 |  |  | 9/19/2012 |  |  | 7 Week Averages |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 14/201 |  |  | /21/201 |  |  | 28/201 |  |  | /5/2012 |  |  | 12/2012 |  |  | 19/201 |  |  | 26/201 |  |  |  |  |
| Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | Months Supply | $\begin{gathered} \text { Active } \\ \text { Avg } \end{gathered}$ | $\begin{gathered} \hline \text { Pend } \\ \text { Avg } \\ \hline \end{gathered}$ | Months Supply |
| 113 | 4 | 6.5 | 102 | 17 | 1.4 | 105 | 2 | 12.1 | 101 | 4 | 5.8 | 102 | 12 | 2.0 | 98 | 6 | 3.8 | 100 | 3 | 7.7 | 103 | 7 | 3.5 |
| 144 | 11 | 3.0 | 145 | 35 | 1.0 | 143 | 8 | 4.1 | 140 | 10 | 3.2 | 144 | 16 | 2.1 | 132 | 15 | 2.0 | 128 | 6 | 4.9 | 139 | 14 | 2.2 |
| 104 | 6 | 4.0 | 106 | 13 | 1.9 | 100 | 8 | 2.9 | 97 | 8 | 2.8 | 98 | 11 | 2.1 | 92 | 6 | 3.5 | 90 | 4 | 5.2 | 98 | 8 | 2.8 |
| 207 | 20 | 2.4 | 195 | 40 | 1.1 | 189 | 12 | 3.6 | 188 | 23 | 1.9 | 195 | 12 | 3.8 | 193 | 18 | 2.5 | 182 | 11 | 3.8 | 193 | 19 | 2.3 |
| 74 | 4 | 4.3 | 72 | 10 | 1.7 | 72 | 0 |  | 68 | 2 | 7.8 | 66 | 4 | 3.8 | 67 | 3 | 5.2 | 64 | 2 | 7.4 | 69 | 4 | 4.5 |
| 197 | 19 | 2.4 | 179 | 44 | 0.9 | 175 | 14 | 2.9 | 179 | 10 | 4.1 | 180 | 24 | 1.7 | 170 | 22 | 1.8 | 175 | 11 | 3.7 | 179 | 21 | 2.0 |
| 190 | 16 | 2.7 | 184 | 34 | 1.2 | 185 | 11 | 3.9 | 182 | 12 | 3.5 | 176 | 19 | 2.1 | 174 | 13 | 3.1 | 171 | 8 | 4.9 | 180 | 16 | 2.6 |
| 252 | 28 | 2.1 | 242 | 51 | 1.1 | 247 | 15 | 3.8 | 224 | 25 | 2.1 | 213 | 21 | 2.3 | 216 | 11 | 4.5 | 225 | 3 | 17.3 | 231 | 22 | 2.4 |
| 112 | 11 | 2.3 | 106 | 26 | 0.9 | 100 | 14 | 1.6 | 93 | 12 | 1.8 | 86 | 12 | 1.7 | 86 | 4 | 5.0 | 79 | 6 | 3.0 | 95 | 12 | 1.8 |
| 133 | 16 | 1.9 | 132 | 30 | 1.0 | 129 | 18 | 1.7 | 118 | 17 | 1.6 | 114 | 13 | 2.0 | 108 | 11 | 2.3 | 98 | 13 | 1.7 | 119 | 17 | 1.6 |
| 69 | 7 | 2.3 | 69 | 19 | 0.8 | 72 | 3 | 5.5 | 71 | 5 | 3.3 | 66 | 7 | 2.2 | 70 | 3 | 5.4 | 73 | 4 | 4.2 | 70 | 7 | 2.4 |


| 170 | 18 | 2.2 | 155 | 40 | 0.9 | 159 | 7 | 5.2 | 148 | 16 | 2.1 | 147 | 10 | 3.4 | 128 | 24 | 1.2 | 122 | 11 | 2.6 | 147 | 18 | 1.9 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 91 | 5 | 4.2 | 86 | 16 | 1.2 | 87 | 2 | 10.0 | 79 | 8 | 2.3 | 69 | 11 | 1.4 | 66 | 3 | 5.1 | 59 | 5 | 2.7 | 77 | 7 | 2.5 |
| 100 | 6 | 3.8 | 85 | 13 | 1.5 | 84 | 3 | 6.5 | 80 | 3 | 6.2 | 72 | 4 | 4.2 | 69 | 3 | 5.3 | 64 | 2 | 7.4 | 79 | 5 | 3.8 |
| 88 | 18 | 1.1 | 71 | 34 | 0.5 | 64 | 12 | 1.2 | 61 | 13 | 1.1 | 55 | 17 | 0.7 | 47 | 8 | 1.4 | 42 | 4 | 2.4 | 61 | 15 | 0.9 |
| 372 | 34 | 2.5 | 356 | 67 | 1.2 | 359 | 21 | 3.9 | 345 | 26 | 3.1 | 328 | 41 | 1.8 | 318 | 54 | 1.4 | 315 | 11 | 6.6 | 342 | 36 | 2.2 |
| 156 | 12 | 3.0 | 152 | 24 | 1.5 | 146 | 9 | 3.7 | 139 | 12 | 2.7 | 135 | 14 | 2.2 | 130 | 8 | 3.8 | 127 | 3 | 9.8 | 141 | 12 | 2.8 |
| 125 | 17 | 1.7 | 110 | 32 | 0.8 | 106 | 4 | 6.1 | 104 | 10 | 2.4 | 107 | 5 | 4.9 | 101 | 8 | 2.9 | 98 | 3 | 7.5 | 107 | 11 | 2.2 |
| 268 | 41 | 1.5 | 250 | 58 | 1.0 | 241 | 17 | 3.3 | 236 | 26 | 2.1 | 220 | 23 | 2.2 | 217 | 22 | 2.3 | 207 | 19 | 2.5 | 234 | 29 | 1.8 |


| 213 | 18 | 2.7 | 194 | 44 | 1.0 | 186 | 20 | 2.1 | 178 | 22 | 1.9 | 168 | 17 | 2.3 | 156 | 21 | 1.7 | 148 | 15 | 2.3 | 178 | 22 | 1.8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 125 | 11 | 2.6 | 112 | 28 | 0.9 | 114 | 11 | 2.4 | 111 | 12 | 2.1 | 111 | 13 | 2.0 | 103 | 13 | 1.8 | 95 | 7 | 3.1 | 110 | 14 | 1.9 |
| 56 | 5 | 2.6 | 49 | 13 | 0.9 | 48 | 2 | 5.5 | 52 | 6 | 2.0 | 46 | 8 | 1.3 | 42 | 7 | 1.4 | 43 | 1 | 9.9 | 48 | 6 | 1.8 |
| 155 | 7 | 5.1 | 143 | 35 | 0.9 | 143 | 5 | 6.6 | 130 | 13 | 2.3 | 133 | 13 | 2.4 | 125 | 10 | 2.9 | 118 | 8 | 3.4 | 135 | 13 | 2.4 |
| 102 | 10 | 2.4 | 91 | 28 | 0.8 | 92 | 4 | 5.3 | 82 | 14 | 1.4 | 80 | 5 | 3.7 | 70 | 6 | 2.7 | 67 | 3 | 5.2 | 83 | 10 | 1.9 |
| 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  |
| 177 | 30 | 1.4 | 152 | 63 | 0.6 | 148 | 14 | 2.4 | 139 | 23 | 1.4 | 127 | 21 | 1.4 | 109 | 31 | 0.8 | 96 | 19 | 1.2 | 135 | 29 | 1.1 |
| 121 | 25 | 1.1 | 112 | 40 | 0.6 | 110 | 12 | 2.1 | 118 | 10 | 2.7 | 102 | 20 | 1.2 | 101 | 9 | 2.6 | 92 | 9 | 2.4 | 108 | 18 | 1.4 |
| 58 | 7 | 1.9 | 54 | 13 | 1.0 | 54 | 3 | 4.2 | 48 | 7 | 1.6 | 49 | 2 | 5.7 | 53 | 1 | 12.2 | 48 | 3 | 3.7 | 52 | 5 | 2.3 |
| 62 | 4 | 3.6 | 60 | 17 | 0.8 | 61 | 3 | 4.7 | 57 | 7 | 1.9 | 59 | 3 | 4.5 | 54 | 6 | 2.1 | 52 | 2 | 6.0 | 58 | 6 | 2.2 |


| $\mathbf{5 9}$ | $\mathbf{2}$ | 6.8 | $\mathbf{5 3}$ | $\mathbf{8}$ | 1.5 | $\mathbf{5 3}$ | 0 |  | $\mathbf{4 8}$ | $\mathbf{3}$ | 3.7 | $\mathbf{4 8}$ | $\mathbf{1}$ | 11.1 | $\mathbf{4 0}$ | $\mathbf{4}$ | 2.3 | $\mathbf{3 7}$ | $\mathbf{3}$ | 2.8 | $\mathbf{4 8}$ | $\mathbf{3}$ | $\mathbf{3} .7$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |



| $\mathbf{1 , 0 7 0}$ | $\mathbf{1 1 7}$ | 2.1 | $\mathbf{9 6 8}$ | $\mathbf{2 8 1}$ | 0.8 | $\mathbf{9 5 7}$ | $\mathbf{7 4}$ | 3.0 | $\mathbf{9 1 6}$ | $\mathbf{1 1 4}$ | 1.9 | $\mathbf{8 7 6}$ | $\mathbf{1 0 2}$ | 2.0 | $\mathbf{8 1 4}$ | $\mathbf{1 0 4}$ | 1.8 | $\mathbf{7 6 0}$ | $\mathbf{6 7}$ | 2.6 | $\mathbf{9 0 9}$ | $\mathbf{1 2 3}$ | 1.7 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| $\mathbf{4 , 0 9 4}$ | $\mathbf{4 1 2}$ | 2.3 | $\mathbf{3 , 8 1 8}$ | $\mathbf{8 9 2}$ | 1.0 | $\mathbf{3}, 773$ | $\mathbf{2 5 4}$ | 3.4 | $\mathbf{3 , 6 1 7}$ | $\mathbf{3 5 9}$ | 2.3 | $\mathbf{3 , 4 9 7}$ | $\mathbf{3 7 9}$ | 2.1 | $\mathbf{3 , 3 3 6}$ | $\mathbf{3 5 0}$ | 2.2 | $\mathbf{3 , 2 1 6}$ | $\mathbf{1 9 9}$ | 3.7 | $\mathbf{3 6 2 2}$ | $\mathbf{4 0 6}$ | 2.1 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

REAL ESTAT
Residential Pending Count By Week

|  | 2009 |  |  |
| :---: | :---: | :---: | :---: |
| \# | 8/29/2012 | King | Eastside |
| 1 | 01/07/09 | 200 | 58 |
| 2 | 01/14/09 | 258 | 68 |
| 3 | 01/21/09 | 309 | 96 |
| 4 | 01/28/09 | 317 | 70 |
| 5 | 02/04/09 | 317 | 81 |
| 6 | 02/11/09 | 346 | 104 |
| 7 | 02/18/09 | 298 | 76 |
| 8 | 02/25/09 | 357 | 90 |
| 9 | 03/04/09 | 359 | 85 |
| 10 | 03/11/09 | 349 | 82 |
| 11 | 03/18/09 | 390 | 89 |
| 12 | 03/25/09 | 401 | 88 |
| 13 | 04/01/09 | 493 | 136 |
| 14 | 04/08/09 | 487 | 127 |
| 15 | 04/15/09 | 497 | 160 |
| 16 | 04/22/09 | 532 | 160 |
| 17 | 04/29/09 | 560 | 143 |
| 18 | 05/06/10 | 556 | 157 |
| 19 | 05/13/09 | 571 | 173 |
| 20 | 05/20/09 | 592 | 168 |
| 21 | 05/27/09 | 500 | 159 |
| 22 | 06/03/09 | 591 | 155 |
| 23 | 06/10/09 | 597 | 194 |
| 24 | 06/17/09 | 601 | 174 |
| 25 | 06/24/09 | 580 | 185 |
| 26 | 07/01/09 | 514 | 150 |
| 27 | 07/08/09 | 481 | 147 |
| 28 | 07/15/09 | 545 | 162 |
| 29 | 07/22/09 | 571 | 184 |
| 30 | 07/29/09 | 510 | 137 |
| 31 | 08/05/09 | 536 | 156 |
| 32 | 08/12/09 | 531 | 166 |
| 33 | 08/19/09 | 593 | 202 |
| 34 | 08/26/09 | 629 | 180 |
| 35 | 09/02/09 | 545 | 164 |
| 36 | 09/09/09 | 550 | 182 |
| 37 | 09/16/09 | 575 | 188 |
| 38 | 09/23/09 | 609 | 159 |
| 39 | 09/30/09 | 571 | 171 |
| 40 | 10/07/09 | 576 | 168 |
| 41 | 10/14/09 | 555 | 147 |
| 42 | 10/21/09 | 592 | 175 |
| 43 | 10/28/09 | 562 | 174 |
| 44 | 11/04/09 | 477 | 159 |
| 45 | 11/11/09 | 486 | 157 |
| 46 | 11/18/09 | 426 | 143 |
| 47 | 11/25/09 | 311 | 94 |
| 48 | 12/02/09 | 368 | 127 |
| 49 | 12/09/09 | 411 | 105 |
| 50 | 12/16/09 | 376 | 123 |
| 51 | 12/23/09 | 349 | 90 |
| 52 | 12/30/09 | 220 | 86 |


|  | 2010 |  |
| :---: | :---: | :---: |
| Week | King | 9/12/2012 |
|  |  |  |
| $01 / 06 / 10$ | 255 | 78 |
| $01 / 13 / 10$ | 396 | 129 |
| $01 / 20 / 10$ | 488 | 177 |
| $01 / 27 / 10$ | 502 | 156 |
| $02 / 03 / 10$ | 510 | 163 |
| $02 / 10 / 10$ | 566 | 165 |
| $02 / 17 / 10$ | 513 | 156 |
| $02 / 24 / 01$ | 585 | 169 |
| $03 / 03 / 10$ | 600 | 193 |
| $03 / 10 / 10$ | 691 | 197 |
| $03 / 17 / 10$ | 651 | 199 |
| $03 / 24 / 10$ | 663 | 198 |
| $03 / 31 / 10$ | 600 | 192 |
| $04 / 07 / 10$ | 628 | 187 |
| $04 / 14 / 10$ | 701 | 196 |
| $04 / 21 / 10$ | 649 | 193 |
| $04 / 28 / 10$ | 685 | 196 |
| $05 / 05 / 10$ | 616 | 188 |
| $05 / 12 / 10 *$ | 314 | 106 |
| $05 / 19 / 10$ | 360 | 144 |
| $05 / 26 / 10$ | 387 | 113 |
| $06 / 02 / 10$ | 337 | 120 |
| $06 / 09 / 10$ | 405 | 141 |
| $06 / 16 / 10$ | 376 | 122 |
| $06 / 23 / 10$ | 325 | 101 |
| $06 / 30 / 10$ | 356 | 110 |
| $07 / 07 / 10$ | 278 | 108 |
| $07 / 14 / 10$ | 340 | 110 |
| $07 / 21 / 10$ | 352 | 121 |
| $07 / 28 / 10$ | 376 | 122 |
| $08 / 04 / 10$ | 361 | 116 |
| $08 / 11 / 10$ | 361 | 105 |
| $08 / 18 / 10$ | 356 | 134 |
| $08 / 25 / 10$ | 363 | 118 |
| $09 / 01 / 10$ | 368 | 102 |
| $09 / 08 / 10$ | 294 | 103 |
| $09 / 15 / 10$ | 370 | 106 |
| $09 / 22 / 10$ | 397 | 124 |
| $09 / 29 / 10$ | 369 | 107 |
| $10 / 06 / 10$ | 380 | 122 |
| $10 / 13 / 10$ | 385 | 100 |
| $10 / 20 / 10$ | 408 | 132 |
| $10 / 27 / 10$ | 327 | 107 |
| $11 / 03 / 10$ | 371 | 127 |
| $11 / 10 / 10$ | 386 | 126 |
| $11 / 17 / 10$ | 385 | 145 |
| $11 / 24 / 10$ | 283 | 96 |
| $12 / 01 / 10$ | 197 | 65 |
| $12 / 08 / 10$ | 344 | 106 |
| $12 / 15 / 10$ | 297 | 94 |
| $12 / 22 / 10$ | 279 | 91 |
| $12 / 29 / 10$ | 182 | 71 |
|  |  |  |


|  | 2011 |  |
| :---: | :---: | :---: |
| Week | King | Eastside |
|  |  |  |
| $01 / 05 / 11$ | 231 | 77 |
| $01 / 12 / 11$ | 306 | 89 |
| $01 / 19 / 11$ | 348 | 102 |
| $01 / 26 / 11$ | 396 | 132 |
| $02 / 02 / 11$ | 432 | 139 |
| $02 / 09 / 11$ | 405 | 128 |
| $02 / 16 / 11$ | 459 | 155 |
| $02 / 23 / 11$ | 449 | 140 |
| $03 / 02 / 11$ | 487 | 158 |
| $03 / 09 / 11$ | 492 | 172 |
| $03 / 16 / 11$ | 462 | 146 |
| $03 / 23 / 11$ | 467 | 131 |
| $03 / 30 / 11$ | 527 | 160 |
| $04 / 06 / 11$ | 505 | 161 |
| $04 / 13 / 11$ | 489 | 137 |
| $04 / 20 / 11$ | 529 | 170 |
| $04 / 27 / 11$ | 483 | 167 |
| $05 / 04 / 11$ | 540 | 173 |
| $05 / 11 / 11$ | 396 | 121 |
| $05 / 18 / 11$ | 515 | 177 |
| $05 / 25 / 11$ | 545 | 192 |
| $06 / 01 / 11$ | 463 | 157 |
| $06 / 08 / 11$ | 539 | 166 |
| $06 / 15 / 11$ | 534 | 165 |
| $06 / 22 / 11$ | 788 | 264 |
| $06 / 29 / 11$ | 474 | 134 |
| $07 / 06 / 11$ | 518 | 188 |
| $07 / 13 / 11$ | 715 | 231 |
| $07 / 20 / 11$ | 496 | 159 |
| $07 / 27 / 11$ | 556 | 179 |
| $08 / 03 / 11$ | 459 | 127 |
| $08 / 10 / 11$ | 497 | 157 |
| $08 / 17 / 11$ | 489 | 154 |
| $08 / 24 / 11$ | 477 | 140 |
| $08 / 31 / 11$ | 462 | 143 |
| $09 / 07 / 11$ | 436 | 135 |
| $09 / 14 / 11$ | 443 | 137 |
| $09 / 21 / 11$ | 470 | 133 |
| $09 / 28 / 11$ | 441 | 133 |
| $10 / 05 / 11$ | 454 | 151 |
| $10 / 12 / 11$ | 447 | 144 |
| $10 / 19 / 11$ | 470 | 145 |
| $10 / 26 / 11$ | 435 | 141 |
| $11 / 02 / 11$ | 396 | 139 |
| $11 / 09 / 11$ | 396 | 115 |
| $11 / 16 / 11$ | 384 | 125 |
| $11 / 23 / 11$ | 413 | 125 |
| $11 / 30 / 11$ | 254 | 70 |
| $12 / 07 / 11$ | 330 | 96 |
| $12 / 14 / 11$ | 334 | 95 |
| $12 / 21 / 11$ | 284 | 79 |
| $12 / 28 / 11$ | 195 | 49 |
|  |  |  |


|  | 2012 |  |
| :---: | :---: | :---: |
| Week | King | Eastside |
|  |  |  |
| $01 / 04 / 12$ | 225 | 62 |
| $01 / 11 / 12$ | 403 | 136 |
| $01 / 18 / 12$ | 495 | 140 |
| $01 / 25 / 12$ | 304 | 90 |
| $02 / 01 / 12$ | 397 | 135 |
| $02 / 08 / 12$ | 458 | 149 |
| $02 / 15 / 12$ | 465 | 155 |
| $02 / 22 / 12$ | 450 | 140 |
| $02 / 29 / 12$ | 523 | 152 |
| $03 / 07 / 12$ | 551 | 189 |
| $03 / 14 / 12$ | 593 | 206 |
| $03 / 21 / 12$ | 524 | 160 |
| $03 / 28 / 12$ | 550 | 170 |
| $04 / 04 / 12$ | 607 | 195 |
| $04 / 11 / 12$ | 501 | 164 |
| $04 / 18 / 12$ | 549 | 174 |
| $04 / 25 / 12$ | 568 | 213 |
| $05 / 02 / 12$ | 524 | 172 |
| $05 / 09 / 12$ | 581 | 213 |
| $05 / 16 / 12$ | 588 | 207 |
| $05 / 23 / 12$ | 577 | 210 |
| $05 / 30 / 12$ | 484 | 160 |
| $06 / 06 / 12$ | 558 | 199 |
| $06 / 13 / 12$ | 552 | 186 |
| $06 / 20 / 12$ | 519 | 181 |
| $06 / 27 / 12$ | 508 | 178 |
| $07 / 04 / 12$ | 905 | 354 |
| $07 / 11 / 12$ | 476 | 179 |
| $07 / 18 / 12$ | 503 | 169 |
| $07 / 25 / 12$ | 523 | 178 |
| $08 / 01 / 12$ | 454 | 152 |
| $08 / 08 / 12$ | 718 | 240 |
| $08 / 15 / 12$ | 485 | 173 |
| $08 / 22 / 12$ | 535 | 195 |
| $08 / 29 / 12$ | 451 | 150 |
| $09 / 05 / 12$ | 389 | 120 |
| $09 / 12 / 12$ | 481 | 169 |
| $09 / 19 / 12$ | 536 | 170 |
| $09 / 26 / 12$ | 472 | 177 |
| $10 / 03 / 12$ | 496 | 168 |
| $10 / 10 / 12$ | 519 | 183 |
| $10 / 17 / 12$ | 489 | 167 |
| $10 / 24 / 12$ | 488 | 172 |
| $10 / 31 / 12$ | 442 | 156 |
| $11 / 07 / 12$ | 449 | 159 |
| $11 / 14 / 12$ | 412 | 151 |
| $11 / 21 / 12$ | 892 | 284 |
| $11 / 28 / 12$ | 254 | 75 |
| $12 / 05 / 12$ | 359 | 114 |
| $12 / 12 / 12$ | 379 | 125 |
| $12 / 19 / 12$ | 350 | 130 |
| $12 / 26 / 12$ | 199 | 58 |
|  |  |  |


| YTD | 24527 | 7174 | YTD | 21968 | 6947 | YTD | 23512 | 7403 | YTD | 25710 | 8704 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Annual Totals | 24,327 | 7,116 |  | 21,713 | 6,869 |  | 23,281 | 7,326 |  | 9\% | 18\% |
| Average for Year | 468 | 137 |  | 418 | 132 |  | 448 | 141 |  |  |  |

# Windermere <br> real estate <br> Residential Only, NWMLS Area 100 (Jovita/West Hill) 



What are your odds?


## Definitions

* Active means Active \& Contingent on said date.
* Pend means all Pending statuses with a Pending date within the last seven days.
* Months Supply is Active divided by Pend divided 52 weeks times 12 months.


# Windérmere <br> REAL ESTATE <br> Residential Only, NWMLS Area 110 (Dash Point/Federal Way) 




## Definitions

* Active means Active \& Contingent on said date.
* Pend means all Pending statuses with a Pending date within the last seven days.
* Months Supply is Active divided by Pend divided 52 weeks times 12 months.

Windermere
Residential Only, NWMLS Area 120 (Des Moines/Redondo Beach)

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Legend |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 3-6 |  | Buyers' Advantage |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Balanced | Market |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Week Ended |  |  |  | 11/14/2012 |  |  | 11/21/2012 |  |  | 11/28/2012 |  |  | 12/5/2012 |  |  | 12/12/2012 |  |  | 12/19/2012 |  |  | 12/26/2012 |  |  | 7 Week Averages |  |  |
|  |  | Active | Pend | Months Supply |  |  |  | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | Months Supply | Active Avg | $\begin{gathered} \hline \text { Pend } \\ \text { Avg } \end{gathered}$ | Months Supply |
| \$0 | \$199,999 | 31 | 4 | 1.8 | 33 | 5 | 1.5 | 30 | 6 | 1.2 | 29 | 5 | 1.3 | 32 | 7 | 1.1 | 29 | 4 | 1.7 | 30 | 2 | 3.5 | 30.6 | 4.7 | 1.5 |
| \$200,000 | \$299,999 | 32 | 1 | 7.4 | 29 | 7 | 1.0 | 27 | 2 | 3.1 | 27 | 2 | 3.1 | 25 | 2 | 2.9 | 24 | 0 |  | 22 | 2 | 2.5 | 26.6 | 2.3 | 2.7 |
| \$300,000 | \$399,999 | 20 | 1 | 4.6 | 24 | 0 |  | 24 | 0 |  | 21 | 0 |  | 21 | 1 | 4.8 | 20 | 2 | 2.3 | 20 | 0 |  | 21.4 | 0.6 | 8.7 |
| \$400,000 | \$499,999 | 7 | 0 |  | 6 | 1 | 1.4 | 6 | 0 |  | 7 | 0 |  | 6 | 1 | 1.4 | 7 | 0 |  | 7 | 0 |  | 6.6 | 0.3 | 5.3 |
| \$500,000 | \$599,999 | 5 | 0 |  | 5 | 0 |  | 5 | 0 |  | 4 | 1 | 0.9 | 5 | 0 |  | 4 | 0 |  | 4 | 0 |  | 4.6 | 0.1 | 7.4 |
| \$600,000 | \$699,999 | 2 | 0 |  | 2 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 0 | 0 |  | 1.1 | 0.0 |  |
| \$700,000 | \$799,999 | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2.0 | 0.0 |  |
| \$800,000 | \$899,999 | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1.0 | 0.0 |  |
| \$900,000 | \$999,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$1,000,000 | \$1,499,999 | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1.0 | 0.0 |  |
| \$1,500,000 | \$1,999,999 | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1.7 | 0.0 |  |
| \$2,000,000 | \$2,499,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 0.6 | 0.0 |  |
| \$2,500,000 | \$2,999,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$3,000,000 | \$4,999,999 | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1.0 | 0.0 |  |
| \$5,000,000 | and up | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
|  | Total | 104 | 6 | 4.0 | 106 | 13 | 1.9 | 100 | 8 | 2.9 | 97 | 8 | 2.8 | 98 | 11 | 2.1 | 92 | 6 | 3.5 | 90 | 4 | 5.2 | 98.1 | 8.0 | 2.8 |



## Definitions

* Active means Active \& Contingent on said date.
* Pend means all Pending statuses with a Pending date within the last seven days.
* Months Supply is Active divided by Pend divided 52 weeks times 12 months.


# Windermere <br> REAL ESTATE <br> Residential Only, NWMLS Area 130 (Burien/Normandy Park) 

| Week Ended |  | 11/14/2012 |  |  | 11/21/2012 |  |  | 11/28/2012 |  |  | 12/5/2012 |  |  | 12/12/2012 |  |  | 12/19/2012 |  |  | 12/26/2012 |  |  | 7 Week Averages |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | Months Supply | $\begin{array}{c\|} \hline \text { Active } \\ \text { Avg } \end{array}$ | $\begin{gathered} \hline \text { Pend } \\ \text { Avg } \end{gathered}$ | Months Supply |
| \$0 | \$199,999 | 69 | 10 | 1.6 | 61 | 20 | 0.7 | 64 | 4 | 3.7 | 59 | 15 | 0.9 | 64 | 8 | 1.8 | 63 | 9 | 1.6 | 62 | 3 | 4.8 | 63.1 | 9.9 | 1.5 |
| \$200,000 | \$299,999 | 57 | 3 | 4.4 | 56 | 8 | 1.6 | 51 | 5 | 2.4 | 55 | 4 | 3.2 | 61 | 0 |  | 62 | 6 | 2.4 | 57 | 4 | 3.3 | 57.0 | 4.3 | 3.1 |
| \$300,000 | \$399,999 | 26 | 2 | 3.0 | 26 | 5 | 1.2 | 26 | 0 |  | 26 | 3 | 2.0 | 25 | 1 | 5.8 | 27 | 1 | 6.2 | 26 | 3 | 2.0 | 26.0 | 2.1 | 2.8 |
| \$400,000 | \$499,999 | 14 | 3 | 1.1 | 13 | 6 | 0.5 | 11 | 1 | 2.5 | 13 | 0 |  | 14 | 2 | 1.6 | 11 | 1 | 2.5 | 10 | 0 |  | 12.3 | 1.9 | 1.5 |
| \$500,000 | \$599,999 | 14 | 0 |  | 14 | 0 |  | 13 | 1 | 3.0 | 11 | 1 | 2.5 | 8 | 1 | 1.8 | 7 | 1 | 1.6 | 6 | 0 |  | 10.4 | 0.6 | 4.2 |
| \$600,000 | \$699,999 | 7 | 1 | 1.6 | 6 | 1 | 1.4 | 6 | 0 |  | 6 | 0 |  | 6 | 0 |  | 6 | 0 |  | 5 | 1 | 1.2 | 6.0 | 0.4 | 3.2 |
| \$700,000 | \$799,999 | 3 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 3 | 0 |  | 3 | 0 |  | 2.4 | 0.0 |  |
| \$800,000 | \$899,999 | 5 | 0 |  | 5 | 0 |  | 5 | 0 |  | 5 | 0 |  | 5 | 0 |  | 4 | 0 |  | 4 | 0 |  | 4.7 | 0.0 |  |
| \$900,000 | \$999,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$1,000,000 | \$1,499,999 | 4 | 0 |  | 4 | 0 |  | 3 | 1 | 0.7 | 3 | 0 |  | 2 | 0 |  | 2 | 0 |  | 1 | 0 |  | 2.7 | 0.1 | 4.4 |
| \$1,500,000 | \$1,999,999 | 4 | 1 | 0.9 | 4 | 0 |  | 4 | 0 |  | 4 | 0 |  | 4 | 0 |  | 4 | 0 |  | 4 | 0 |  | 4.0 | 0.1 | 6.5 |
| \$2,000,000 | \$2,499,999 | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1.0 | 0.0 |  |
| \$2,500,000 | \$2,999,999 | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1.0 | 0.0 |  |
| \$3,000,000 | \$4,999,999 | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1.0 | 0.0 |  |
| \$5,000,000 | and up | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1.0 | 0.0 |  |
|  | Total | 207 | 20 | 2.4 | 195 | 40 | 1.1 | 189 | 12 | 3.6 | 188 | 23 | 1.9 | 195 | 12 | 3.8 | 193 | 18 | 2.5 | 182 | 11 | 3.8 | 192.7 | 19.4 | 2.3 |



## Definitions

* Active means Active \& Contingent on said date.
* Pend means all Pending statuses with a Pending date within the last seven days.
* Months Supply is Active divided by Pend divided 52 weeks times 12 months.


# Windermere <br> real estate <br> Residential Only, NWMLS Area 140 (West Seattle) 

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Sellers'Ac | dvantage | Balanced | Market | Buyers' | Advantage |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Week Ended |  | 11/14/2012 |  |  | 11/21/2012 |  |  | 11/28/2012 |  |  | 12/5/2012 |  |  | 12/12/2012 |  |  | 12/19/2012 |  |  | 12/26/2012 |  |  | 7 Week Averages |  |  |
|  |  | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | $\begin{array}{\|c\|} \hline \text { Months } \\ \text { Supply } \end{array}$ | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | Months Supply | $\begin{gathered} \text { Active } \\ \text { Avg } \end{gathered}$ | $\begin{gathered} \text { Pend } \\ \text { Avg } \end{gathered}$ | Supply |
| \$0 | \$199,999 | 24 | 3 | 1.8 | 26 | 9 | 0.7 | 23 | 5 | 1.1 | 23 | 7 | 0.8 | 23 | 2 | 2.7 | 20 | 4 | 1.2 | 21 | 3 | 1.6 | 22.9 | 4.7 | 1.1 |
| \$200,000 | \$299,999 | 43 | 4 | 2.5 | 42 | 8 | 1.2 | 39 | 5 | 1.8 | 45 | 3 | 3.5 | 44 | 5 | 2.0 | 44 | 3 | 3.4 | 41 | 7 | 1.4 | 42.6 | 5.0 | 2.0 |
| \$300,000 | \$399,999 | 44 | 7 | 1.5 | 41 | 10 | 0.9 | 40 | 4 | 2.3 | 34 | 7 | 1.1 | 31 | 5 | 1.4 | 27 | 6 | 1.0 | 26 | 2 | 3.0 | 34.7 | 5.9 | 1.4 |
| \$400,000 | \$499,999 | 32 | 1 | 7.4 | 28 | 11 | 0.6 | 25 | 3 | 1.9 | 23 | 3 | 1.8 | 20 | 3 | 1.5 | 20 | 1 | 4.6 | 19 | 1 | 4.4 | 23.9 | 3.3 | 1.7 |
| \$500,000 | \$599,999 | 21 | 2 | 2.4 | 13 | 3 | 1.0 | 14 | 0 |  | 15 | 0 |  | 15 | 1 | 3.5 | 13 | 3 | 1.0 | 11 | 1 | 2.5 | 14.6 | 1.4 | 2.4 |
| \$600,000 | \$699,999 | 13 | 1 | 3.0 | 10 | 2 | 1.2 | 11 | 3 | 0.8 | 8 | 2 | 0.9 | 7 | 1 | 1.6 | 6 | 2 | 0.7 | 3 | 1 | 0.7 | 8.3 | 1.7 | 1.1 |
| \$700,000 | \$799,999 | 10 | 0 |  | 8 | 0 |  | 9 | 0 |  | 7 | 0 |  | 6 | 0 |  | 5 | 1 | 1.2 | 5 | 0 |  | 7.1 | 0.1 | 11.5 |
| \$800,000 | \$899,999 | 6 | 0 |  | 6 | 0 |  | 5 | 0 |  | 4 | 0 |  | 4 | 0 |  | 3 | 1 | 0.7 | 3 | 0 |  | 4.4 | 0.1 | 7.2 |
| \$900,000 | \$999,999 | 3 | 0 |  | 3 | 0 |  | 3 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 3 | 0 |  | 2.6 | 0.0 |  |
| \$1,000,000 | \$1,499,999 | 6 | 0 |  | 6 | 0 |  | 6 | 0 |  | 6 | 0 |  | 5 | 0 |  | 5 | 0 |  | 5 | 0 |  | 5.6 | 0.0 |  |
| \$1,500,000 | \$1,999,999 | 10 | 0 |  | 10 | 1 | 2.3 | 10 | 0 |  | 10 | 0 |  | 10 | 0 |  | 10 | 0 |  | 10 | 0 |  | 10.0 | 0.1 | 16.2 |
| \$2,000,000 | \$2,499,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$2,500,000 | \$2,999,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$3,000,000 | \$4,999,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$5,000,000 | and up | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1.0 | 0.0 |  |
|  | Total | 213 | 18 | 2.7 | 194 | 44 | 1.0 | 186 | 20 | 2.1 | 178 | 22 | 1.9 | 168 | 17 | 2.3 | 156 | 21 | 1.7 | 148 | 15 | 2.3 | 177.6 | 22.4 | 1.8 |



## Definitions

* Active means Active \& Contingent on said date.
* Pend means all Pending statuses with a Pending date within the last seven days.
* Months Supply is Active divided by Pend divided 52 weeks times 12 months.


# Windërmere <br> real estate <br> Residential Only, NWMLS Area 300 (Enumclaw) 

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Legend |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | ${ }_{\text {Sellers'Advantage }}^{0-3}$ |  | 3-6 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Balanced | Market |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Week Ended |  |  |  | 11/14/2012 |  |  | 11/21/2012 |  |  | 11/28/2012 |  |  | 12/5/2012 |  |  | 12/12/2012 |  |  | 12/19/2012 |  |  | 12/26/2012 |  |  | 7 Week Averages |  |  |
|  |  | Active | Pend | $\begin{aligned} & \hline \text { Months } \\ & \text { Supply } \end{aligned}$ |  |  |  | Active | Pend | Months Supply | Active | Pend | $\begin{array}{\|c\|} \hline \text { Months } \\ \text { Supply } \end{array}$ | Active | Pend | $\begin{array}{l\|} \hline \text { Months } \\ \text { Supply } \end{array}$ | Active | Pend | Months Supply | Active | Pend | $\begin{array}{\|l\|} \hline \text { Months } \\ \text { Supply } \end{array}$ | Active | Pend | $\begin{array}{\|c\|} \hline \text { Months } \\ \text { Supply } \end{array}$ | $\begin{array}{\|l\|l\|} \hline \text { Active } \\ \hline \end{array}$ Avg | $\begin{gathered} \hline \text { Pend } \\ \text { Avg } \end{gathered}$ | $\begin{array}{\|l\|} \hline \text { Months } \\ \text { Supply } \end{array}$ |
| \$0 | \$199,999 | 15 | 1 | 3.5 | 15 | 6 | 0.6 | 15 | 0 |  | 14 | 1 | 3.2 | 12 | 3 | 0.9 | 15 | 0 |  | 15 | 1 | 3.5 | 14.4 | 1.7 | 1.9 |
| \$200,000 | \$299,999 | 15 | 2 | 1.7 | 14 | 1 | 3.2 | 14 | 0 |  | 17 | 0 |  | 17 | 0 |  | 14 | 2 | 1.6 | 12 | 1 | 2.8 | 14.7 | 0.9 | 4.0 |
| \$300,000 | \$399,999 | 12 | 0 |  | 14 | 0 |  | 14 | 0 |  | 13 | 0 |  | 13 | 0 |  | 13 | 0 |  | 13 | 0 |  | 13.1 | 0.0 |  |
| \$400,000 | \$499,999 | 13 | 1 | 3.0 | 13 | 2 | 1.5 | 13 | 0 |  | 11 | 1 | 2.5 | 11 | 1 | 2.5 | 14 | 0 |  | 13 | 0 |  | 12.6 | 0.7 | 4.1 |
| \$500,000 | \$599,999 | 9 | 0 |  | 7 | 0 |  | 7 | 0 |  | 4 | 0 |  | 5 | 0 |  | 4 | 1 | 0.9 | 4 | 0 |  | 5.7 | 0.1 | 9.2 |
| \$600,000 | \$699,999 | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1.6 | 0.0 |  |
| \$700,000 | \$799,999 | 4 | 0 |  | 3 | 1 | 0.7 | 3 | 0 |  | 3 | 0 |  | 3 | 0 |  | 3 | 0 |  | 3 | 0 |  | 3.1 | 0.1 | 5.1 |
| \$800,000 | \$899,999 | 3 | 0 |  | 3 | 0 |  | 3 | 0 |  | 3 | 0 |  | 3 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2.7 | 0.0 |  |
| \$900,000 | \$999,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$1,000,000 | \$1,499,999 | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1.0 | 0.0 |  |
| \$1,500,000 | \$1,999,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$2,000,000 | \$2,499,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$2,500,000 | \$2,999,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$3,000,000 | \$4,999,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$5,000,000 | and up | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
|  | Total | 74 | 4 | 4.3 | 72 | 10 | 1.7 | 72 | 0 |  | 68 | 2 | 7.8 | 66 | 4 | 3.8 | 67 | 3 | 5.2 | 64 | 2 | 7.4 | 69.0 | 3.6 | 4.5 |



## Definitions

* Active means Active \& Contingent on said date.
* Pend means all Pending statuses with a Pending date within the last seven days.
* Months Supply is Active divided by Pend divided 52 weeks times 12 months.


# Windërmere <br> real estate <br> Residential Only, NWMLS Area 310(Auburn) 

| Week Ended |  | 11/14/2012 |  |  | 11/21/2012 |  |  | 11/28/2012 |  |  | 12/5/2012 |  |  | 12/12/2012 |  |  | 12/19/2012 |  |  | 12/26/2012 |  |  | 7 Week Averages |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | $\begin{aligned} & \hline \text { Months } \\ & \text { Supply } \end{aligned}$ | Active | Pend | $\begin{gathered} \hline \text { Months } \\ \text { Supply } \end{gathered}$ | Active | Pend | $\begin{aligned} & \hline \text { Months } \\ & \text { Supply } \end{aligned}$ | Active | Pend | $\begin{aligned} & \text { Months } \\ & \text { Supply } \end{aligned}$ | Active | Pend | $\begin{gathered} \hline \text { Months } \\ \text { Supply } \end{gathered}$ | Active Avg | $\begin{gathered} \hline \text { Pend } \\ \text { Avg } \end{gathered}$ | Months Supply |
| \$0 | \$199,999 | 58 | 6 | 2.2 | 53 | 13 | 0.9 | 54 | 4 | 3.1 | 54 | 4 | 3.1 | 55 | 7 | 1.8 | 55 | 4 | 3.2 | 52 | 6 | 2.0 | 54.4 | 6.3 | 2.0 |
| \$200,000 | \$299,999 | 83 | 11 | 1.7 | 79 | 21 | 0.9 | 75 | 8 | 2.2 | 82 | 3 | 6.3 | 78 | 9 | 2.0 | 69 | 13 | 1.2 | 70 | 5 | 3.2 | 76.6 | 10.0 | 1.8 |
| \$300,000 | \$399,999 | 26 | 2 | 3.0 | 20 | 9 | 0.5 | 20 | 1 | 4.6 | 19 | 2 | 2.2 | 24 | 6 | 0.9 | 24 | 3 | 1.8 | 30 | 0 |  | 23.3 | 3.3 | 1.6 |
| \$400,000 | \$499,999 | 8 | 0 |  | 7 | 0 |  | 7 | 1 | 1.6 | 7 | 0 |  | 8 | 0 |  | 7 | 2 | 0.8 | 8 | 0 |  | 7.4 | 0.4 | 4.0 |
| \$500,000 | \$599,999 | 8 | 0 |  | 8 | 0 |  | 7 | 0 |  | 6 | 0 |  | 3 | 2 | 0.3 | 3 | 0 |  | 3 | 0 |  | 5.4 | 0.3 | 4.4 |
| \$600,000 | \$699,999 | 5 | 0 |  | 3 | 1 | 0.7 | 3 | 0 |  | 3 | 0 |  | 4 | 0 |  | 4 | 0 |  | 4 | 0 |  | 3.7 | 0.1 | 6.0 |
| \$700,000 | \$799,999 | 4 | 0 |  | 4 | 0 |  | 4 | 0 |  | 3 | 1 | 0.7 | 3 | 0 |  | 3 | 0 |  | 3 | 0 |  | 3.4 | 0.1 | 5.5 |
| \$800,000 | \$899,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$900,000 | \$999,999 | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1.0 | 0.0 |  |
| \$1,000,000 | \$1,499,999 | 3 | 0 |  | 3 | 0 |  | 3 | 0 |  | 3 | 0 |  | 3 | 0 |  | 3 | 0 |  | 3 | 0 |  | 3.0 | 0.0 |  |
| \$1,500,000 | \$1,999,999 | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1.0 | 0.0 |  |
| \$2,000,000 | \$2,499,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$2,500,000 | \$2,999,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$3,000,000 | \$4,999,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$5,000,000 | and up | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
|  | Total | 197 | 19 | 2.4 | 179 | 44 | 0.9 | 175 | 14 | 2.9 | 179 | 10 | 4.1 | 180 | 24 | 1.7 | 170 | 22 | 1.8 | 175 | 11 | 3.7 | 179.3 | 20.6 | 2.0 |



## Definitions

* Active means Active \& Contingent on said date.
* Pend means all Pending statuses with a Pending date within the last seven days.
* Months Supply is Active divided by Pend divided 52 weeks times 12 months.


# Windermere <br> REAL ESTATE <br> Residential Only, NWMLS Area 320 (Black Diamond/Maple Valley 




## Definitions

* Active means Active \& Contingent on said date.
* Pend means all Pending statuses with a Pending date within the last seven days.
* Months Supply is Active divided by Pend divided 52 weeks times 12 months.


# Windermere <br> 佰 <br> Residential Only, NWMLS Area 330 (Kent) 

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Legend |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\frac{0-3}{\text { Sellers'Advantage }}$ |  | 3-6 |  | Buyers' Advantage |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Balanced | Market |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Week Ended |  |  |  | 11/14/2012 |  |  | 11/21/2012 |  |  | 11/28/2012 |  |  | 12/5/2012 |  |  | 12/12/2012 |  |  | 12/19/2012 |  |  | 12/26/2012 |  |  | 7 Week Averages |  |  |
|  |  | Active | Pend | Months Supply |  |  |  | Active | Pend | Months Supply | Active | Pend | $\begin{array}{\|c\|} \hline \text { Months } \\ \text { Supply } \end{array}$ | Active | Pend | $\begin{array}{l\|} \hline \text { Months } \\ \text { Supply } \end{array}$ | Active | Pend | Months Supply | Active | Pend | $\begin{array}{\|l\|} \hline \text { Months } \\ \text { Supply } \end{array}$ | Active | Pend | $\begin{array}{\|c\|} \hline \text { Months } \\ \text { Supply } \end{array}$ | $\begin{gathered} \hline \text { Active } \\ \text { Avg } \end{gathered}$ | $\begin{gathered} \hline \text { Pend } \\ \text { Avg } \end{gathered}$ | $\begin{array}{\|l\|} \hline \text { Months } \\ \text { Supply } \end{array}$ |
| \$0 | \$199,999 | 44 | 6 | 1.7 | 40 | 8 | 1.2 | 45 | 2 | 5.2 | 37 | 10 | 0.9 | 34 | 5 | 1.6 | 32 | 4 | 1.8 | 36 | 0 |  | 38.3 | 5.0 | 1.8 |
| \$200,000 | \$299,999 | 99 | 16 | 1.4 | 99 | 31 | 0.7 | 97 | 9 | 2.5 | 86 | 10 | 2.0 | 80 | 9 | 2.1 | 84 | 2 | 9.7 | 89 | 3 | 6.8 | 90.6 | 11.4 | 1.8 |
| \$300,000 | \$399,999 | 80 | 5 | 3.7 | 75 | 11 | 1.6 | 76 | 3 | 5.8 | 75 | 5 | 3.5 | 75 | 6 | 2.9 | 77 | 5 | 3.6 | 77 | 0 |  | 76.4 | 5.0 | 3.5 |
| \$400,000 | \$499,999 | 19 | 1 | 4.4 | 18 | 0 |  | 18 | 1 | 4.2 | 16 | 0 |  | 15 | 0 |  | 14 | 0 |  | 15 | 0 |  | 16.4 | 0.3 | 13.3 |
| \$500,000 | \$599,999 | 4 | 0 |  | 5 | 0 |  | 5 | 0 |  | 4 | 0 |  | 3 | 1 | 0.7 | 4 | 0 |  | 4 | 0 |  | 4.1 | 0.1 | 6.7 |
| \$600,000 | \$699,999 | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 1 | 0 |  | 1.9 | 0.0 |  |
| \$700,000 | \$799,999 | 1 | 0 |  | 1 | 1 | 0.2 | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 1.7 | 0.1 | 2.8 |
| \$800,000 | \$899,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$900,000 | \$999,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$1,000,000 | \$1,499,999 | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1.7 | 0.0 |  |
| \$1,500,000 | \$1,999,999 | 1 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.1 | 0.0 |  |
| \$2,000,000 | \$2,499,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$2,500,000 | \$2,999,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$3,000,000 | \$4,999,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$5,000,000 | and up | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
|  | Total | 252 | 28 | 2.1 | 242 | 51 | 1.1 | 247 | 15 | 3.8 | 224 | 25 | 2.1 | 213 | 21 | 2.3 | 216 | 11 | 4.5 | 225 | 3 | 17.3 | 231.3 | 22.0 | 2.4 |



## Definitions

* Active means Active \& Contingent on said date.
* Pend means all Pending statuses with a Pending date within the last seven days.
* Months Supply is Active divided by Pend divided 52 weeks times 12 months.


# Windermere <br> real estate <br> Residential Only, NWMLS Area 340 (Renton/Benson Hill) 

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Sellers'A | dvanage | Balanced | Market | Buyers | Advantage |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Week Ended |  | 11/14/2012 |  |  | 11/21/2012 |  |  | 11/28/2012 |  |  | 12/5/2012 |  |  | 12/12/2012 |  |  | 12/19/2012 |  |  | 12/26/2012 |  |  | 7 Week Averages |  |  |
|  |  | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | $\begin{array}{\|c\|} \hline \text { Months } \\ \text { Supply } \end{array}$ | Active | Pend | Months Supply | Active | Pend | $\begin{array}{\|c\|} \hline \text { Months } \\ \text { Supply } \end{array}$ | Active | Pend | $\begin{gathered} \text { Months } \\ \text { Supply } \end{gathered}$ | $\begin{gathered} \hline \text { Active } \\ \text { Avg } \end{gathered}$ | $\begin{gathered} \hline \text { Pend } \\ \text { Avg } \end{gathered}$ | $\begin{array}{l\|l\|} \hline \text { Months } \\ \text { Supply } \end{array}$ |
| \$0 | \$199,999 | 19 | 4 | 1.1 | 21 | 5 | 1.0 | 16 | 6 | 0.6 | 15 | 2 | 1.7 | 9 | 6 | 0.3 | 7 | 2 | 0.8 | 8 | 0 |  | 13.6 | 3.6 | 0.9 |
| \$200,000 | \$299,999 | 43 | 3 | 3.3 | 34 | 15 | 0.5 | 35 | 3 | 2.7 | 33 | 5 | 1.5 | 30 | 4 | 1.7 | 35 | 2 | 4.0 | 29 | 5 | 1.3 | 34.1 | 5.3 | 1.5 |
| \$300,000 | \$399,999 | 25 | 4 | 1.4 | 25 | 4 | 1.4 | 22 | 1 | 5.1 | 20 | 3 | 1.5 | 22 | 1 | 5.1 | 19 | 0 |  | 19 | 1 | 4.4 | 21.7 | 2.0 | 2.5 |
| \$400,000 | \$499,999 | 14 | 0 |  | 17 | 2 | 2.0 | 17 | 4 | 1.0 | 17 | 1 | 3.9 | 17 | 1 | 3.9 | 17 | 0 |  | 16 | 0 |  | 16.4 | 1.1 | 3.3 |
| \$500,000 | \$599,999 | 4 | 0 |  | 2 | 0 |  | 3 | 0 |  | 2 | 1 | 0.5 | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2.4 | 0.1 | 3.9 |
| \$600,000 | \$699,999 | 5 | 0 |  | 5 | 0 |  | 5 | 0 |  | 4 | 0 |  | 4 | 0 |  | 4 | 0 |  | 3 | 0 |  | 4.3 | 0.0 |  |
| \$700,000 | \$799,999 | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1.0 | 0.0 |  |
| \$800,000 | \$899,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$900,000 | \$999,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 1 | 0 |  | 1 | 0 |  | 0.3 | 0.0 |  |
| \$1,000,000 | \$1,499,999 | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.7 | 0.0 |  |
| \$1,500,000 | \$1,999,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$2,000,000 | \$2,499,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$2,500,000 | \$2,999,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$3,000,000 | \$4,999,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$5,000,000 | and up | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
|  | Total | 112 | 11 | 2.3 | 106 | 26 | 0.9 | 100 | 14 | 1.6 | 93 | 12 | 1.8 | 86 | 12 | 1.7 | 86 | 4 | 5.0 | 79 | 6 | 3.0 | 94.6 | 12.1 | 1.8 |



## Definitions

* Active means Active \& Contingent on said date.
* Pend means all Pending statuses with a Pending date within the last seven days.
* Months Supply is Active divided by Pend divided 52 weeks times 12 months.


# Windermere <br> real estate <br> Residential Only, NWMLS Area 350 (Renton/Highlands) 

| Week Ended |  | 11/14/2012 |  |  | 11/21/2012 |  |  | 11/28/2012 |  |  | 12/5/2012 |  |  | 12/12/2012 |  |  | 12/19/2012 |  |  | 12/26/2012 |  |  | 7 Week Averages |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | $\begin{array}{\|l\|} \hline \text { Months } \\ \text { Supply } \end{array}$ | Active | Pend | $\begin{array}{\|c\|} \hline \text { Months } \\ \text { Supply } \end{array}$ | Active | Pend | Months Supply | Active | Pend | $\begin{array}{\|c\|} \hline \text { Months } \\ \text { Supply } \end{array}$ | Active | Pend | $\begin{aligned} & \hline \text { Months } \\ & \text { Supply } \end{aligned}$ | $\begin{gathered} \text { Active } \\ \text { Avg } \end{gathered}$ | $\begin{gathered} \hline \text { Pend } \\ \text { Avg } \end{gathered}$ | $\begin{array}{l\|l\|} \hline \text { Months } \\ \text { Supply } \end{array}$ |
| \$0 | \$199,999 | 15 | 4 | 0.9 | 16 | 5 | 0.7 | 16 | 1 | 3.7 | 14 | 1 | 3.2 | 13 | 1 | 3.0 | 13 | 2 | 1.5 | 11 | 2 | 1.3 | 14.0 | 2.3 | 1.4 |
| \$200,000 | \$299,999 | 29 | 4 | 1.7 | 28 | 11 | 0.6 | 27 | 5 | 1.2 | 25 | 4 | 1.4 | 23 | 4 | 1.3 | 22 | 2 | 2.5 | 21 | 3 | 1.6 | 25.0 | 4.7 | 1.2 |
| \$300,000 | \$399,999 | 20 | 4 | 1.2 | 23 | 4 | 1.3 | 23 | 4 | 1.3 | 21 | 4 | 1.2 | 24 | 1 | 5.5 | 23 | 4 | 1.3 | 21 | 3 | 1.6 | 22.1 | 3.4 | 1.5 |
| \$400,000 | \$499,999 | 31 | 0 |  | 30 | 5 | 1.4 | 28 | 4 | 1.6 | 28 | 3 | 2.2 | 26 | 4 | 1.5 | 24 | 0 |  | 20 | 4 | 1.2 | 26.7 | 2.9 | 2.2 |
| \$500,000 | \$599,999 | 22 | 1 | 5.1 | 21 | 2 | 2.4 | 21 | 4 | 1.2 | 17 | 5 | 0.8 | 16 | 2 | 1.8 | 15 | 3 | 1.2 | 14 | 1 | 3.2 | 18.0 | 2.6 | 1.6 |
| \$600,000 | \$699,999 | 9 | 1 | 2.1 | 7 | 1 | 1.6 | 7 | 0 |  | 7 | 0 |  | 7 | 0 |  | 6 | 0 |  | 6 | 0 |  | 7.0 | 0.3 | 5.7 |
| \$700,000 | \$799,999 | 3 | 1 | 0.7 | 4 | 2 | 0.5 | 3 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2.6 | 0.4 | 1.4 |
| \$800,000 | \$899,999 | 1 | 1 | 0.2 | 1 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 1.7 | 0.1 | 2.8 |
| \$900,000 | \$999,999 | 2 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 0 | 1 | - | 1 | 0 |  | 1 | 0 |  | 1.0 | 0.1 | 1.6 |
| \$1,000,000 | \$1,499,999 | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.7 | 0.0 |  |
| \$1,500,000 | \$1,999,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$2,000,000 | \$2,499,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$2,500,000 | \$2,999,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$3,000,000 | \$4,999,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$5,000,000 | and up | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
|  | Total | 133 | 16 | 1.9 | 132 | 30 | 1.0 | 129 | 18 | 1.7 | 118 | 17 | 1.6 | 114 | 13 | 2.0 | 108 | 11 | 2.3 | 98 | 13 | 1.7 | 118.9 | 16.9 | 1.6 |



## Definitions

* Active means Active \& Contingent on said date.
* Pend means all Pending statuses with a Pending date within the last seven days.
* Months Supply is Active divided by Pend divided 52 weeks times 12 months.


# Windërmere <br> real estate <br> Residential Only, NWMLS Area 360 (Skyway Area) 

| Week Ended |  | 11/14/2012 |  |  | 11/21/2012 |  |  | 11/28/2012 |  |  | 12/5/2012 |  |  | 12/12/2012 |  |  | 12/19/2012 |  |  | 12/26/2012 |  |  | 7 Week Averages |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Active | Pend | $\begin{aligned} & \hline \text { Months } \\ & \text { Supply } \end{aligned}$ | Active | Pend | $\begin{gathered} \hline \text { Months } \\ \text { Supply } \end{gathered}$ | Active | Pend | $\begin{array}{\|l\|} \hline \text { Months } \\ \text { Supply } \end{array}$ | Active | Pend | $\begin{array}{\|c\|} \hline \text { Months } \\ \text { Supply } \end{array}$ | Active | Pend | $\begin{array}{\|l\|} \hline \text { Months } \\ \text { Supply } \end{array}$ | Active | Pend | $\begin{aligned} & \hline \text { Months } \\ & \text { Supply } \end{aligned}$ | Active | Pend | $\begin{array}{\|c\|} \hline \text { Months } \\ \text { Supply } \end{array}$ | $\begin{array}{\|c} \hline \text { Active } \\ \text { Avg } \end{array}$ | $\begin{aligned} & \hline \text { Pend } \\ & \text { Avg } \end{aligned}$ | $\begin{aligned} & \text { Months } \\ & \text { Supply } \end{aligned}$ |
| \$0 | \$199,999 | 17 | 4 | 1.0 | 16 | 8 | 0.5 | 17 | 1 | 3.9 | 19 | 3 | 1.5 | 16 | 3 | 1.2 | 18 | 1 | 4.2 | 20 | 1 | 4.6 | 17.6 | 3.0 | 1.4 |
| \$200,000 | \$299,999 | 24 | 1 | 5.5 | 26 | 6 | 1.0 | 27 | 1 | 6.2 | 26 | 1 | 6.0 | 27 | 2 | 3.1 | 29 | 1 | 6.7 | 29 | 2 | 3.3 | 26.9 | 2.0 | 3.1 |
| \$300,000 | \$399,999 | 19 | 1 | 4.4 | 20 | 2 | 2.3 | 21 | 1 | 4.8 | 19 | 1 | 4.4 | 17 | 2 | 2.0 | 16 | 0 |  | 17 | 1 | 3.9 | 18.4 | 1.1 | 3.7 |
| \$400,000 | \$499,999 | 6 | 0 |  | 4 | 2 | 0.5 | 4 | 0 |  | 4 | 0 |  | 3 | 0 |  | 5 | 0 |  | 5 | 0 |  | 4.4 | 0.3 | 3.6 |
| \$500,000 | \$599,999 | 0 | 1 | - | 0 | 1 | - | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.3 | 0.0 |
| \$600,000 | \$699,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$700,000 | \$799,999 | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 1 | 1 | 0.2 | 1 | 0 |  | 1.7 | 0.1 | 2.8 |
| \$800,000 | \$899,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$900,000 | \$999,999 | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1.0 | 0.0 |  |
| \$1,000,000 | \$1,499,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$1,500,000 | \$1,999,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$2,000,000 | \$2,499,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$2,500,000 | \$2,999,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$3,000,000 | \$4,999,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$5,000,000 | and up | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
|  | Total | 69 | 7 | 2.3 | 69 | 19 | 0.8 | 72 | 3 | 5.5 | 71 | 5 | 3.3 | 66 | 7 | 2.2 | 70 | 3 | 5.4 | 73 | 4 | 4.2 | 70.0 | 6.9 | 2.4 |



## Definitions

* Active means Active \& Contingent on said date.
* Pend means all Pending statuses with a Pending date within the last seven days.
* Months Supply is Active divided by Pend divided 52 weeks times 12 months.


# Windermere <br> real estate <br> Residential Only, NWMLS Area 380 (Central Seattle) 




## Definitions

* Active means Active \& Contingent on said date.
* Pend means all Pending statuses with a Pending date within the last seven days.
* Months Supply is Active divided by Pend divided 52 weeks times 12 months.


# Windermere <br> real estate <br> Residential Only, NWMLS Area 385 (SODO/Beacon Hill) 




## Definitions

* Active means Active \& Contingent on said date.
* Pend means all Pending statuses with a Pending date within the last seven days.
* Months Supply is Active divided by Pend divided 52 weeks times 12 months.


# Windermere <br> real estate <br> Residential Only, NWMLS Area 390 (Central Seattle) 

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Sellers'A | dvantage | Balanced | Market | Buyers' | Advantage |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Week Ended |  | 11/14/2012 |  |  | 11/21/2012 |  |  | 11/28/2012 |  |  | 12/5/2012 |  |  | 12/12/2012 |  |  | 12/19/2012 |  |  | 12/26/2012 |  |  | 7 Week Averages |  |  |
|  |  | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | $\begin{array}{\|c\|} \hline \text { Months } \\ \text { Supply } \end{array}$ | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | $\begin{array}{\|c\|} \hline \text { Months } \\ \text { Supply } \end{array}$ | Active | Pend | $\begin{gathered} \hline \text { Months } \\ \text { Supply } \end{gathered}$ | $\begin{array}{\|c\|} \hline \text { Active } \\ \text { Avg } \end{array}$ | $\begin{gathered} \hline \text { Pend } \\ \text { Avg } \end{gathered}$ | $\begin{array}{\|l\|} \hline \text { Months } \\ \text { Supply } \end{array}$ |
| \$0 | \$199,999 | 0 | 0 |  | 0 | 1 | - | 0 | 0 |  | 2 | 0 |  | 2 | 0 |  | 1 | 0 |  | 1 | 0 |  | 0.9 | 0.1 | 1.4 |
| \$200,000 | \$299,999 | 10 | 0 |  | 11 | 0 |  | 10 | 0 |  | 9 | 1 | 2.1 | 12 | 1 | 2.8 | 11 | 2 | 1.3 | 11 | 0 |  | 10.6 | 0.6 | 4.3 |
| \$300,000 | \$399,999 | 11 | 1 | 2.5 | 9 | 6 | 0.3 | 9 | 1 | 2.1 | 11 | 0 |  | 10 | 2 | 1.2 | 9 | 0 |  | 7 | 2 | 0.8 | 9.4 | 1.7 | 1.3 |
| \$400,000 | \$499,999 | 11 | 0 |  | 9 | 4 | 0.5 | 9 | 0 |  | 9 | 1 | 2.1 | 10 | 3 | 0.8 | 8 | 1 | 1.8 | 8 | 1 | 1.8 | 9.1 | 1.4 | 1.5 |
| \$500,000 | \$599,999 | 9 | 2 | 1.0 | 8 | 3 | 0.6 | 9 | 0 |  | 6 | 2 | 0.7 | 7 | 1 | 1.6 | 11 | 1 | 2.5 | 8 | 2 | 0.9 | 8.3 | 1.6 | 1.2 |
| \$600,000 | \$699,999 | 8 | 2 | 0.9 | 8 | 3 | 0.6 | 8 | 1 | 1.8 | 8 | 2 | 0.9 | 7 | 1 | 1.6 | 6 | 1 | 1.4 | 6 | 0 |  | 7.3 | 1.4 | 1.2 |
| \$700,000 | \$799,999 | 11 | 0 |  | 9 | 2 | 1.0 | 10 | 0 |  | 7 | 2 | 0.8 | 7 | 1 | 1.6 | 7 | 0 |  | 7 | 1 | 1.6 | 8.3 | 0.9 | 2.2 |
| \$800,000 | \$899,999 | 12 | 2 | 1.4 | 10 | 5 | 0.5 | 9 | 1 | 2.1 | 7 | 1 | 1.6 | 7 | 0 |  | 5 | 2 | 0.6 | 5 | 0 |  | 7.9 | 1.6 | 1.2 |
| \$900,000 | \$999,999 | 5 | 0 |  | 4 | 4 | 0.2 | 6 | 1 | 1.4 | 4 | 0 |  | 5 | 0 |  | 4 | 1 | 0.9 | 5 | 0 |  | 4.7 | 0.9 | 1.3 |
| \$1,000,000 | \$1,499,999 | 31 | 0 |  | 29 | 6 | 1.1 | 29 | 0 |  | 25 | 4 | 1.4 | 24 | 4 | 1.4 | 22 | 1 | 5.1 | 21 | 0 |  | 25.9 | 2.1 | 2.8 |
| \$1,500,000 | \$1,999,999 | 16 | 0 |  | 15 | 1 | 3.5 | 13 | 0 |  | 11 | 0 |  | 12 | 0 |  | 13 | 1 | 3.0 | 12 | 1 | 2.8 | 13.1 | 0.4 | 7.1 |
| \$2,000,000 | \$2,499,999 | 4 | 0 |  | 4 | 0 |  | 4 | 1 | 0.9 | 4 | 0 |  | 4 | 0 |  | 4 | 0 |  | 3 | 1 | 0.7 | 3.9 | 0.3 | 3.1 |
| \$2,500,000 | \$2,999,999 | 9 | 0 |  | 9 | 0 |  | 9 | 0 |  | 9 | 0 |  | 8 | 0 |  | 8 | 0 |  | 8 | 0 |  | 8.6 | 0.0 |  |
| \$3,000,000 | \$4,999,999 | 12 | 0 |  | 12 | 0 |  | 12 | 0 |  | 12 | 0 |  | 12 | 0 |  | 10 | 0 |  | 10 | 0 |  | 11.4 | 0.0 |  |
| \$5,000,000 | and up | 6 | 0 |  | 6 | 0 |  | 6 | 0 |  | 6 | 0 |  | 6 | 0 |  | 6 | 0 |  | 6 | 0 |  | 6.0 | 0.0 |  |
|  | Total | 155 | 7 | 5.1 | 143 | 35 | 0.9 | 143 | 5 | 6.6 | 130 | 13 | 2.3 | 133 | 13 | 2.4 | 125 | 10 | 2.9 | 118 | 8 | 3.4 | 135.3 | 13.0 | 2.4 |



## Definitions

* Active means Active \& Contingent on said date.
* Pend means all Pending statuses with a Pending date within the last seven days.
* Months Supply is Active divided by Pend divided 52 weeks times 12 months.


# Windermere <br> REAL ESTATE <br> Residential Only, NWMLS Area 500 (Bellevue, South of I-90) 

| Week Ended |  | 11/14/2012 |  |  | 11/21/2012 |  |  | 11/28/2012 |  |  | 12/5/2012 |  |  | 12/12/2012 |  |  | 12/19/2012 |  |  | 12/26/2012 |  |  | 7 Week Averages |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | $\begin{array}{\|l\|} \hline \text { Months } \\ \text { Supply } \end{array}$ | Active Avg | $\begin{gathered} \hline \text { Pend } \\ \text { Avg } \end{gathered}$ | $\begin{gathered} \hline \text { Months } \\ \text { Supply } \end{gathered}$ |
| \$0 | \$199,999 | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2.0 | 0.0 |  |
| \$200,000 | \$299,999 | 5 | 2 | 0.6 | 6 | 1 | 1.4 | 6 | 0 |  | 8 | 0 |  | 8 | 0 |  | 7 | 0 |  | 6 | 1 | 1.4 | 6.6 | 0.6 | 2.7 |
| \$300,000 | \$399,999 | 16 | 1 | 3.7 | 15 | 7 | 0.5 | 16 | 2 | 1.8 | 15 | 1 | 3.5 | 14 | 2 | 1.6 | 12 | 3 | 0.9 | 12 | 0 |  | 14.3 | 2.3 | 1.4 |
| \$400,000 | \$499,999 | 24 | 0 |  | 20 | 10 | 0.5 | 24 | 2 | 2.8 | 21 | 5 | 1.0 | 23 | 4 | 1.3 | 21 | 4 | 1.2 | 17 | 5 | 0.8 | 21.4 | 4.3 | 1.2 |
| \$500,000 | \$599,999 | 20 | 5 | 0.9 | 18 | 4 | 1.0 | 19 | 1 | 4.4 | 17 | 1 | 3.9 | 17 | 0 |  | 16 | 3 | 1.2 | 15 | 1 | 3.5 | 17.4 | 2.1 | 1.9 |
| \$600,000 | \$699,999 | 28 | 4 | 1.6 | 26 | 7 | 0.9 | 27 | 0 |  | 24 | 4 | 1.4 | 27 | 0 |  | 21 | 6 | 0.8 | 21 | 2 | 2.4 | 24.9 | 3.3 | 1.7 |
| \$700,000 | \$799,999 | 11 | 2 | 1.3 | 11 | 2 | 1.3 | 9 | 1 | 2.1 | 9 | 1 | 2.1 | 11 | 0 |  | 9 | 3 | 0.7 | 9 | 1 | 2.1 | 9.9 | 1.4 | 1.6 |
| \$800,000 | \$899,999 | 16 | 2 | 1.8 | 16 | 1 | 3.7 | 17 | 0 |  | 11 | 4 | 0.6 | 9 | 2 | 1.0 | 7 | 2 | 0.8 | 8 | 0 |  | 12.0 | 1.6 | 1.8 |
| \$900,000 | \$999,999 | 10 | 0 |  | 8 | 1 | 1.8 | 7 | 0 |  | 7 | 0 |  | 6 | 1 | 1.4 | 6 | 0 |  | 5 | 0 |  | 7.0 | 0.3 | 5.7 |
| \$1,000,000 | \$1,499,999 | 23 | 1 | 5.3 | 19 | 7 | 0.6 | 19 | 0 |  | 21 | 0 |  | 18 | 1 | 4.2 | 16 | 3 | 1.2 | 16 | 1 | 3.7 | 18.9 | 1.9 | 2.3 |
| \$1,500,000 | \$1,999,999 | 10 | 1 | 2.3 | 10 | 0 |  | 10 | 0 |  | 10 | 0 |  | 9 | 0 |  | 8 | 0 |  | 8 | 0 |  | 9.3 | 0.1 | 15.0 |
| \$2,000,000 | \$2,499,999 | 1 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.1 | 0.0 |  |
| \$2,500,000 | \$2,999,999 | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2.0 | 0.0 |  |
| \$3,000,000 | \$4,999,999 | 1 | 0 |  | 1 | 0 |  | 0 | 1 | - | 0 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 0.7 | 0.1 | 1.2 |
| \$5,000,000 | and up | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.6 | 0.0 |  |
|  | Total | 170 | 18 | 2.2 | 155 | 40 | 0.9 | 159 | 7 | 5.2 | 148 | 16 | 2.1 | 147 | 10 | 3.4 | 128 | 24 | 1.2 | 122 | 11 | 2.6 | 147.0 | 18.0 | 1.9 |



## Definitions

* Active means Active \& Contingent on said date.
* Pend means all Pending statuses with a Pending date within the last seven days.
* Months Supply is Active divided by Pend divided 52 weeks times 12 months.


# Windermere <br> real estate <br> Residential Only, NWMLS Area 510 (Mercer Island) 

| Week Ended |  | 11/14/2012 |  |  | 11/21/2012 |  |  | 11/28/2012 |  |  | 12/5/2012 |  |  | 12/12/2012 |  |  | 12/19/2012 |  |  | 12/26/2012 |  |  | 7 Week Averages |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Active | Pend | $\begin{array}{\|l\|} \hline \text { Months } \\ \text { Supply } \end{array}$ | Active | Pend | $\begin{array}{\|l\|} \hline \text { Months } \\ \text { Supply } \\ \hline \end{array}$ | Active | Pend | $\begin{array}{\|l\|l\|} \hline \text { Months } \\ \text { Supply } \end{array}$ | Active | Pend | $\begin{array}{\|l\|} \hline \text { Months } \\ \text { Supply } \end{array}$ | Active | Pend | $\begin{array}{\|l\|} \hline \text { Months } \\ \text { Supply } \\ \hline \end{array}$ | Active | Pend | $\begin{array}{\|l\|} \hline \text { Months } \\ \text { Supply } \end{array}$ | Active | Pend | $\begin{array}{\|l\|l\|} \hline \text { Months } \\ \text { Supply } \end{array}$ | $\begin{array}{\|c} \hline \text { Active } \\ \text { Avg } \end{array}$ | $\begin{array}{\|c\|} \hline \begin{array}{l} \text { Pend } \\ \text { Avg } \end{array} \\ \hline \end{array}$ | $\begin{array}{\|l\|} \hline \text { Months } \\ \text { Supply } \end{array}$ |
| \$0 | \$199,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$200,000 | \$299,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$300,000 | \$399,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$400,000 | \$499,999 | 3 | 0 |  | 3 | 0 |  | 3 | 0 |  | 3 | 0 |  | 3 | 0 |  | 1 | 2 | 0.1 | 2 | 0 |  | 2.6 | 0.3 | 2.1 |
| \$500,000 | \$599,999 | 2 | 1 | 0.5 | 2 | 3 | 0.2 | 3 | 0 |  | 3 | 1 | 0.7 | 1 | 2 | 0.1 | 3 | 0 |  | 2 | 1 | 0.5 | 2.3 | 1.1 | 0.5 |
| \$600,000 | \$699,999 | 3 | 0 |  | 2 | 4 | 0.1 | 3 | 0 |  | 3 | 1 | 0.7 | 3 | 0 |  | 2 | 0 |  | 1 | 0 |  | 2.4 | 0.7 | 0.8 |
| \$700,000 | \$799,999 | 9 | 1 | 2.1 | 7 | 2 | 0.8 | 8 | 0 |  | 7 | 1 | 1.6 | 6 | 3 | 0.5 | 6 | 0 |  | 6 | 0 |  | 7.0 | 1.0 | 1.6 |
| \$800,000 | \$899,999 | 6 | 0 |  | 6 | 1 | 1.4 | 5 | 1 | 1.2 | 3 | 2 | 0.3 | 2 | 1 | 0.5 | 2 | 0 |  | 1 | 1 | 0.2 | 3.6 | 0.9 | 1.0 |
| \$900,000 | \$999,999 | 8 | 0 |  | 6 | 2 | 0.7 | 6 | 1 | 1.4 | 6 | 0 |  | 3 | 2 | 0.3 | 3 | 0 |  | 3 | 1 | 0.7 | 5.0 | 0.9 | 1.3 |
| \$1,000,000 | \$1,499,999 | 13 | 2 | 1.5 | 14 | 1 | 3.2 | 13 | 0 |  | 11 | 0 |  | 11 | 0 |  | 11 | 0 |  | 8 | 2 | 0.9 | 11.6 | 0.7 | 3.7 |
| \$1,500,000 | \$1,999,999 | 9 | 0 |  | 10 | 0 |  | 9 | 0 |  | 7 | 2 | 0.8 | 5 | 2 | 0.6 | 3 | 0 |  | 4 | 0 |  | 6.7 | 0.6 | 2.7 |
| \$2,000,000 | \$2,499,999 | 12 | 0 |  | 12 | 1 | 2.8 | 13 | 0 |  | 13 | 0 |  | 12 | 1 | 2.8 | 12 | 0 |  | 11 | 0 |  | 12.1 | 0.3 | 9.8 |
| \$2,500,000 | \$2,999,999 | 4 | 0 |  | 3 | 1 | 0.7 | 3 | 0 |  | 2 | 1 | 0.5 | 2 | 0 |  | 1 | 1 | 0.2 | 0 | 0 |  | 2.1 | 0.4 | 1.2 |
| \$3,000,000 | \$4,999,999 | 13 | 1 | 3.0 | 13 | 0 |  | 13 | 0 |  | 13 | 0 |  | 13 | 0 |  | 13 | 0 |  | 12 | 0 |  | 12.9 | 0.1 | 20.8 |
| \$5,000,000 | and up | 9 | 0 |  | 8 | 1 | 1.8 | 8 | 0 |  | 8 | 0 |  | 8 | 0 |  | 9 | 0 |  | 9 | 0 |  | 8.4 | 0.1 | 13.6 |
|  | Total | 91 | 5 | 4.2 | 86 | 16 | 1.2 | 87 | 2 | 10.0 | 79 | 8 | 2.3 | 69 | 11 | 1.4 | 66 | 3 | 5.1 | 59 | 5 | 2.7 | 76.7 | 7.1 | 2.5 |



## Definitions

* Active means Active \& Contingent on said date.
* Pend means all Pending statuses with a Pending date within the last seven days.
* Months Supply is Active divided by Pend divided 52 weeks times 12 months.


# Windermere <br> REAL ESTATE <br> Residential Only, NWMLS Area 520 (Bellevue, West of 405) 

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Sellers'A | dvantage | Balanced | Market | Buyers | Advantage |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Week Ended |  | 11/14/2012 |  |  | 11/21/2012 |  |  | 11/28/2012 |  |  | 12/5/2012 |  |  | 12/12/2012 |  |  | 12/19/2012 |  |  | 12/26/2012 |  |  | 7 Week Averages |  |  |
|  |  | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | $\begin{array}{\|l\|} \hline \text { Months } \\ \text { Supply } \end{array}$ | Active | Pend | $\begin{gathered} \hline \text { Months } \\ \text { Supply } \end{gathered}$ | Active | Pend | Months Supply | Active | Pend | $\begin{array}{\|l\|} \hline \text { Months } \\ \text { Supply } \end{array}$ | Active | Pend | $\begin{array}{\|c\|} \hline \text { Months } \\ \text { Supply } \end{array}$ | $\begin{array}{\|c} \hline \text { Active } \\ \text { Avg } \end{array}$ | $\begin{gathered} \hline \text { Pend } \\ \text { Avg } \end{gathered}$ | $\begin{array}{\|l\|} \hline \text { Months } \\ \text { Supply } \end{array}$ |
| \$0 | \$199,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$200,000 | \$299,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$300,000 | \$399,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$400,000 | \$499,999 | 0 | 1 | - | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.1 | 0.0 |
| \$500,000 | \$599,999 | 1 | 2 | 0.1 | 1 | 1 | 0.2 | 1 | 0 |  | 2 | 0 |  | 0 | 1 | - | 0 | 0 |  | 0 | 0 |  | 0.7 | 0.6 | 0.3 |
| \$600,000 | \$699,999 | 4 | 0 |  | 2 | 3 | 0.2 | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 1 | 0.5 | 1 | 1 | 0.2 | 2.1 | 0.7 | 0.7 |
| \$700,000 | \$799,999 | 1 | 0 |  | 1 | 1 | 0.2 | 1 | 0 |  | 1 | 0 |  | 4 | 0 |  | 3 | 0 |  | 2 | 0 |  | 1.9 | 0.1 | 3.0 |
| \$800,000 | \$899,999 | 4 | 0 |  | 2 | 1 | 0.5 | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1.6 | 0.1 | 2.5 |
| \$900,000 | \$999,999 | 4 | 0 |  | 3 | 1 | 0.7 | 3 | 0 |  | 3 | 0 |  | 2 | 0 |  | 1 | 0 |  | 1 | 0 |  | 2.4 | 0.1 | 3.9 |
| \$1,000,000 | \$1,499,999 | 31 | 0 |  | 24 | 5 | 1.1 | 23 | 2 | 2.7 | 22 | 0 |  | 20 | 2 | 2.3 | 18 | 1 | 4.2 | 17 | 0 |  | 22.1 | 1.4 | 3.6 |
| \$1,500,000 | \$1,999,999 | 16 | 2 | 1.8 | 14 | 1 | 3.2 | 14 | 1 | 3.2 | 12 | 2 | 1.4 | 10 | 0 |  | 10 | 1 | 2.3 | 10 | 1 | 2.3 | 12.3 | 1.1 | 2.5 |
| \$2,000,000 | \$2,499,999 | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 3 | 0 |  | 3 | 0 |  | 4 | 0 |  | 4 | 0 |  | 2.9 | 0.0 |  |
| \$2,500,000 | \$2,999,999 | 8 | 0 |  | 8 | 0 |  | 8 | 0 |  | 5 | 1 | 1.2 | 4 | 0 |  | 4 | 0 |  | 4 | 0 |  | 5.9 | 0.1 | 9.5 |
| \$3,000,000 | \$4,999,999 | 14 | 0 |  | 15 | 0 |  | 16 | 0 |  | 15 | 0 |  | 14 | 1 | 3.2 | 14 | 0 |  | 12 | 0 |  | 14.3 | 0.1 | 23.1 |
| \$5,000,000 | and up | 15 | 1 | 3.5 | 13 | 0 |  | 13 | 0 |  | 14 | 0 |  | 12 | 0 |  | 12 | 0 |  | 12 | 0 |  | 13.0 | 0.1 | 21.0 |
|  | Total | 100 | 6 | 3.8 | 85 | 13 | 1.5 | 84 | 3 | 6.5 | 80 | 3 | 6.2 | 72 | 4 | 4.2 | 69 | 3 | 5.3 | 64 | 2 | 7.4 | 79.1 | 4.9 | 3.8 |



## Definitions

* Active means Active \& Contingent on said date.
* Pend means all Pending statuses with a Pending date within the last seven days.
* Months Supply is Active divided by Pend divided 52 weeks times 12 months.


# Windermere <br> REAL ESTATE <br> Residential Only, NWMLS Area 530 (Bellevue, East of I-90) 




## Definitions

* Active means Active \& Contingent on said date.
* Pend means all Pending statuses with a Pending date within the last seven days.
* Months Supply is Active divided by Pend divided 52 weeks times 12 months.


# Windermere <br> REAL ESTATE <br> Residential Only, NWMLS Area 540 (East of Lake Sammamish) 




## Definitions

* Active means Active \& Contingent on said date.
* Pend means all Pending statuses with a Pending date within the last seven days.
* Months Supply is Active divided by Pend divided 52 weeks times 12 months.


# Windermere <br> real estate <br> Residential Only, NWMLS Area 550 (Redmond/Carnation) 

| Week Ended |  | 11/14/2012 |  |  | 11/21/2012 |  |  | 11/28/2012 |  |  | 12/5/2012 |  |  | 12/12/2012 |  |  | 12/19/2012 |  |  | 12/26/2012 |  |  | 7 Week Averages |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | $\begin{array}{\|l\|} \hline \text { Months } \\ \text { Supply } \end{array}$ | Active Avg | $\begin{gathered} \hline \text { Pend } \\ \text { Avg } \end{gathered}$ | $\begin{gathered} \hline \text { Months } \\ \text { Supply } \end{gathered}$ |
| \$0 | \$199,999 | 8 | 0 |  | 8 | 1 | 1.8 | 8 | 0 |  | 8 | 0 |  | 10 | 0 |  | 8 | 0 |  | 7 | 0 |  | 8.1 | 0.1 | 13.2 |
| \$200,000 | \$299,999 | 10 | 0 |  | 11 | 2 | 1.3 | 12 | 0 |  | 10 | 2 | 1.2 | 8 | 1 | 1.8 | 7 | 0 |  | 7 | 1 | 1.6 | 9.3 | 0.9 | 2.5 |
| \$300,000 | \$399,999 | 14 | 5 | 0.6 | 12 | 3 | 0.9 | 10 | 2 | 1.2 | 12 | 1 | 2.8 | 9 | 5 | 0.4 | 7 | 3 | 0.5 | 7 | 0 |  | 10.1 | 2.7 | 0.9 |
| \$400,000 | \$499,999 | 17 | 2 | 2.0 | 19 | 5 | 0.9 | 18 | 1 | 4.2 | 19 | 1 | 4.4 | 18 | 4 | 1.0 | 16 | 2 | 1.8 | 17 | 0 |  | 17.7 | 2.1 | 1.9 |
| \$500,000 | \$599,999 | 32 | 3 | 2.5 | 26 | 8 | 0.8 | 24 | 1 | 5.5 | 23 | 3 | 1.8 | 19 | 1 | 4.4 | 19 | 1 | 4.4 | 19 | 0 |  | 23.1 | 2.4 | 2.2 |
| \$600,000 | \$699,999 | 19 | 1 | 4.4 | 23 | 0 |  | 21 | 3 | 1.6 | 18 | 4 | 1.0 | 21 | 3 | 1.6 | 23 | 1 | 5.3 | 21 | 2 | 2.4 | 20.9 | 2.0 | 2.4 |
| \$700,000 | \$799,999 | 10 | 1 | 2.3 | 7 | 2 | 0.8 | 8 | 1 | 1.8 | 8 | 0 |  | 9 | 0 |  | 10 | 0 |  | 10 | 0 |  | 8.9 | 0.6 | 3.6 |
| \$800,000 | \$899,999 | 12 | 0 |  | 11 | 3 | 0.8 | 10 | 1 | 2.3 | 11 | 0 |  | 11 | 0 |  | 10 | 1 | 2.3 | 10 | 0 |  | 10.7 | 0.7 | 3.5 |
| \$900,000 | \$999,999 | 6 | 0 |  | 6 | 0 |  | 6 | 0 |  | 5 | 0 |  | 5 | 0 |  | 4 | 0 |  | 4 | 0 |  | 5.1 | 0.0 |  |
| \$1,000,000 | \$1,499,999 | 18 | 0 |  | 19 | 0 |  | 19 | 0 |  | 17 | 1 | 3.9 | 17 | 0 |  | 17 | 0 |  | 16 | 0 |  | 17.6 | 0.1 | 28.4 |
| \$1,500,000 | \$1,999,999 | 7 | 0 |  | 7 | 0 |  | 7 | 0 |  | 6 | 0 |  | 6 | 0 |  | 6 | 0 |  | 6 | 0 |  | 6.4 | 0.0 |  |
| \$2,000,000 | \$2,499,999 | 3 | 0 |  | 3 | 0 |  | 3 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2.4 | 0.0 |  |
| \$2,500,000 | \$2,999,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$3,000,000 | \$4,999,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 1 | 0 |  | 1 | 0 |  | 0.3 | 0.0 |  |
| \$5,000,000 | and up | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
|  | Total | 156 | 12 | 3.0 | 152 | 24 | 1.5 | 146 | 9 | 3.7 | 139 | 12 | 2.7 | 135 | 14 | 2.2 | 130 | 8 | 3.8 | 127 | 3 | 9.8 | 140.7 | 11.7 | 2.8 |



## Definitions

* Active means Active \& Contingent on said date.
* Pend means all Pending statuses with a Pending date within the last seven days.
* Months Supply is Active divided by Pend divided 52 weeks times 12 months.


# Windermere <br> REAL ESTATE <br> Residential Only, NWMLS Area 560 (Kirkland/Bridle Trails) 

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Sellers'A | dvantage | Balanced | Market | Buyers' | Advantage |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Week Ended |  | 11/14/2012 |  |  | 11/21/2012 |  |  | 11/28/2012 |  |  | 12/5/2012 |  |  | 12/12/2012 |  |  | 12/19/2012 |  |  | 12/26/2012 |  |  | 7 Week Averages |  |  |
|  |  | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | $\begin{gathered} \hline \text { Months } \\ \text { Supply } \end{gathered}$ | Active | Pend | Months Supply | Active | Pend | $\begin{array}{\|c\|} \hline \text { Months } \\ \text { Supply } \end{array}$ | Active | Pend | $\begin{array}{\|c\|} \hline \text { Months } \\ \text { Supply } \end{array}$ | $\begin{array}{\|c\|} \hline \text { Active } \\ \text { Avg } \end{array}$ | $\begin{gathered} \hline \text { Pend } \\ \text { Avg } \end{gathered}$ | $\begin{array}{\|l\|} \hline \text { Months } \\ \text { Supply } \end{array}$ |
| \$0 | \$199,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$200,000 | \$299,999 | 1 | 2 | 0.1 | 2 | 1 | 0.5 | 1 | 1 | 0.2 | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1.1 | 0.6 | 0.5 |
| \$300,000 | \$399,999 | 9 | 3 | 0.7 | 7 | 3 | 0.5 | 8 | 0 |  | 7 | 1 | 1.6 | 9 | 1 | 2.1 | 8 | 2 | 0.9 | 7 | 1 | 1.6 | 7.9 | 1.6 | 1.2 |
| \$400,000 | \$499,999 | 11 | 0 |  | 10 | 5 | 0.5 | 9 | 1 | 2.1 | 9 | 0 |  | 9 | 1 | 2.1 | 7 | 2 | 0.8 | 7 | 0 |  | 8.9 | 1.3 | 1.6 |
| \$500,000 | \$599,999 | 9 | 1 | 2.1 | 6 | 7 | 0.2 | 6 | 0 |  | 7 | 3 | 0.5 | 11 | 0 |  | 9 | 3 | 0.7 | 10 | 0 |  | 8.3 | 2.0 | 1.0 |
| \$600,000 | \$699,999 | 12 | 2 | 1.4 | 12 | 4 | 0.7 | 12 | 0 |  | 13 | 0 |  | 13 | 0 |  | 12 | 0 |  | 10 | 0 |  | 12.0 | 0.9 | 3.2 |
| \$700,000 | \$799,999 | 17 | 1 | 3.9 | 15 | 6 | 0.6 | 13 | 2 | 1.5 | 14 | 2 | 1.6 | 12 | 2 | 1.4 | 13 | 0 |  | 12 | 1 | 2.8 | 13.7 | 2.0 | 1.6 |
| \$800,000 | \$899,999 | 18 | 4 | 1.0 | 16 | 3 | 1.2 | 16 | 0 |  | 17 | 1 | 3.9 | 14 | 1 | 3.2 | 15 | 0 |  | 15 | 0 |  | 15.9 | 1.3 | 2.8 |
| \$900,000 | \$999,999 | 10 | 0 |  | 9 | 2 | 1.0 | 9 | 0 |  | 6 | 1 | 1.4 | 6 | 0 |  | 6 | 0 |  | 6 | 0 |  | 7.4 | 0.4 | 4.0 |
| \$1,000,000 | \$1,499,999 | 13 | 1 | 3.0 | 13 | 1 | 3.0 | 13 | 0 |  | 13 | 2 | 1.5 | 15 | 0 |  | 15 | 0 |  | 15 | 1 | 3.5 | 13.9 | 0.7 | 4.5 |
| \$1,500,000 | \$1,999,999 | 10 | 2 | 1.2 | 8 | 0 |  | 8 | 0 |  | 6 | 0 |  | 6 | 0 |  | 6 | 1 | 1.4 | 6 | 0 |  | 7.1 | 0.4 | 3.8 |
| \$2,000,000 | \$2,499,999 | 8 | 0 |  | 6 | 0 |  | 6 | 0 |  | 6 | 0 |  | 6 | 0 |  | 6 | 0 |  | 6 | 0 |  | 6.3 | 0.0 |  |
| \$2,500,000 | \$2,999,999 | 5 | 0 |  | 4 | 0 |  | 4 | 0 |  | 4 | 0 |  | 4 | 0 |  | 2 | 0 |  | 2 | 0 |  | 3.6 | 0.0 |  |
| \$3,000,000 | \$4,999,999 | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1.0 | 0.0 |  |
| \$5,000,000 | and up | 1 | 1 | 0.2 | 1 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.3 | 0.1 | 0.5 |
|  | Total | 125 | 17 | 1.7 | 110 | 32 | 0.8 | 106 | 4 | 6.1 | 104 | 10 | 2.4 | 107 | 5 | 4.9 | 101 | 8 | 2.9 | 98 | 3 | 7.5 | 107.3 | 11.3 | 2.2 |



## Definitions

* Active means Active \& Contingent on said date.
* Pend means all Pending statuses with a Pending date within the last seven days.
* Months Supply is Active divided by Pend divided 52 weeks times 12 months.


# Windermere <br> real estate <br> Residential Only, NWMLS Area 600 (Juanita/Woodinville) 

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Sellers'A | dvantage | Balanced | Market | Buyers' | Advantage |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Week Ended |  | 11/14/2012 |  |  | 11/21/2012 |  |  | 11/28/2012 |  |  | 12/5/2012 |  |  | 12/12/2012 |  |  | 12/19/2012 |  |  | 12/26/2012 |  |  | 7 Week Averages |  |  |
|  |  | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | Months Supply | $\begin{array}{\|c\|} \hline \text { Active } \\ \text { Avg } \end{array}$ | $\begin{gathered} \hline \text { Pend } \\ \text { Avg } \end{gathered}$ | $\begin{array}{\|l\|} \hline \text { Months } \\ \text { Supply } \end{array}$ |
| \$0 | \$199,999 | 12 | 2 | 1.4 | 11 | 0 |  | 11 | 0 |  | 8 | 3 | 0.6 | 9 | 1 | 2.1 | 8 | 0 |  | 8 | 0 |  | 9.6 | 0.9 | 2.6 |
| \$200,000 | \$299,999 | 22 | 8 | 0.6 | 18 | 7 | 0.6 | 19 | 1 | 4.4 | 22 | 4 | 1.3 | 19 | 0 |  | 21 | 3 | 1.6 | 19 | 1 | 4.4 | 20.0 | 3.4 | 1.3 |
| \$300,000 | \$399,999 | 37 | 14 | 0.6 | 33 | 14 | 0.5 | 31 | 5 | 1.4 | 37 | 6 | 1.4 | 30 | 10 | 0.7 | 28 | 4 | 1.6 | 29 | 3 | 2.2 | 32.1 | 8.0 | 0.9 |
| \$400,000 | \$499,999 | 42 | 6 | 1.6 | 41 | 14 | 0.7 | 37 | 6 | 1.4 | 31 | 7 | 1.0 | 35 | 0 |  | 32 | 7 | 1.1 | 31 | 4 | 1.8 | 35.6 | 6.3 | 1.3 |
| \$500,000 | \$599,999 | 35 | 4 | 2.0 | 34 | 8 | 1.0 | 34 | 0 |  | 32 | 3 | 2.5 | 28 | 4 | 1.6 | 28 | 3 | 2.2 | 27 | 1 | 6.2 | 31.1 | 3.3 | 2.2 |
| \$600,000 | \$699,999 | 39 | 3 | 3.0 | 36 | 5 | 1.7 | 33 | 3 | 2.5 | 31 | 3 | 2.4 | 33 | 1 | 7.6 | 31 | 4 | 1.8 | 30 | 3 | 2.3 | 33.3 | 3.1 | 2.4 |
| \$700,000 | \$799,999 | 24 | 1 | 5.5 | 21 | 4 | 1.2 | 22 | 1 | 5.1 | 22 | 0 |  | 19 | 4 | 1.1 | 22 | 0 |  | 21 | 2 | 2.4 | 21.6 | 1.7 | 2.9 |
| \$800,000 | \$899,999 | 15 | 1 | 3.5 | 14 | 3 | 1.1 | 14 | 0 |  | 15 | 0 |  | 12 | 0 |  | 11 | 0 |  | 10 | 1 | 2.3 | 13.0 | 0.7 | 4.2 |
| \$900,000 | \$999,999 | 14 | 0 |  | 15 | 0 |  | 15 | 0 |  | 14 | 0 |  | 12 | 2 | 1.4 | 11 | 0 |  | 10 | 1 | 2.3 | 13.0 | 0.4 | 7.0 |
| \$1,000,000 | \$1,499,999 | 18 | 0 |  | 17 | 3 | 1.3 | 15 | 1 | 3.5 | 14 | 0 |  | 13 | 1 | 3.0 | 13 | 1 | 3.0 | 13 | 0 |  | 14.7 | 0.9 | 4.0 |
| \$1,500,000 | \$1,999,999 | 5 | 1 | 1.2 | 5 | 0 |  | 5 | 0 |  | 5 | 0 |  | 5 | 0 |  | 7 | 0 |  | 5 | 2 | 0.6 | 5.3 | 0.4 | 2.8 |
| \$2,000,000 | \$2,499,999 | 4 | 1 | 0.9 | 4 | 0 |  | 4 | 0 |  | 4 | 0 |  | 4 | 0 |  | 4 | 0 |  | 3 | 1 | 0.7 | 3.9 | 0.3 | 3.1 |
| \$2,500,000 | \$2,999,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$3,000,000 | \$4,999,999 | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1.0 | 0.0 |  |
| \$5,000,000 | and up | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
|  | Total | 268 | 41 | 1.5 | 250 | 58 | 1.0 | 241 | 17 | 3.3 | 236 | 26 | 2.1 | 220 | 23 | 2.2 | 217 | 22 | 2.3 | 207 | 19 | 2.5 | 234.1 | 29.4 | 1.8 |



## Definitions

* Active means Active \& Contingent on said date.
* Pend means all Pending statuses with a Pending date within the last seven days.
* Months Supply is Active divided by Pend divided 52 weeks times 12 months.


# Windermere <br> Residential Only, NWMLS Area 700 (Queen Anne/Magnolia) 

| Week Ended |  | 11/14/2012 |  |  | 11/21/2012 |  |  | 11/28/2012 |  |  | 12/5/2012 |  |  | 12/12/2012 |  |  | 12/19/2012 |  |  | 12/26/2012 |  |  | 7 Week Averages |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | $\begin{array}{\|l\|} \hline \text { Months } \\ \text { Supply } \end{array}$ | Active | Pend | $\begin{array}{\|l\|} \hline \text { Months } \\ \text { Supply } \end{array}$ | $\begin{gathered} \hline \text { Active } \\ \text { Avg } \end{gathered}$ | $\begin{gathered} \hline \text { Pend } \\ \text { Avg } \end{gathered}$ | $\begin{array}{\|l\|} \hline \text { Months } \\ \text { Supply } \end{array}$ |
| \$0 | \$199,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$200,000 | \$299,999 | 1 | 0 |  | 2 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1.1 | 0.0 |  |
| \$300,000 | \$399,999 | 5 | 1 | 1.2 | 4 | 3 | 0.3 | 4 | 1 | 0.9 | 3 | 2 | 0.3 | 2 | 1 | 0.5 | 3 | 0 |  | 2 | 0 |  | 3.3 | 1.1 | 0.7 |
| \$400,000 | \$499,999 | 12 | 3 | 0.9 | 9 | 9 | 0.2 | 10 | 1 | 2.3 | 10 | 4 | 0.6 | 9 | 2 | 1.0 | 6 | 2 | 0.7 | 7 | 1 | 1.6 | 9.0 | 3.1 | 0.7 |
| \$500,000 | \$599,999 | 11 | 2 | 1.3 | 11 | 2 | 1.3 | 11 | 0 |  | 10 | 2 | 1.2 | 9 | 1 | 2.1 | 8 | 0 |  | 7 | 0 |  | 9.6 | 1.0 | 2.2 |
| \$600,000 | \$699,999 | 17 | 1 | 3.9 | 11 | 4 | 0.6 | 12 | 1 | 2.8 | 11 | 1 | 2.5 | 11 | 1 | 2.5 | 10 | 1 | 2.3 | 9 | 1 | 2.1 | 11.6 | 1.4 | 1.9 |
| \$700,000 | \$799,999 | 5 | 1 | 1.2 | 5 | 2 | 0.6 | 6 | 0 |  | 5 | 2 | 0.6 | 6 | 0 |  | 5 | 1 | 1.2 | 5 | 0 |  | 5.3 | 0.9 | 1.4 |
| \$800,000 | \$899,999 | 10 | 1 | 2.3 | 9 | 5 | 0.4 | 9 | 0 |  | 8 | 1 | 1.8 | 7 | 0 |  | 7 | 0 |  | 7 | 1 | 1.6 | 8.1 | 1.1 | 1.6 |
| \$900,000 | \$999,999 | 6 | 0 |  | 8 | 1 | 1.8 | 7 | 1 | 1.6 | 6 | 0 |  | 6 | 0 |  | 6 | 0 |  | 5 | 0 |  | 6.3 | 0.3 | 5.1 |
| \$1,000,000 | \$1,499,999 | 14 | 1 | 3.2 | 13 | 2 | 1.5 | 13 | 0 |  | 11 | 1 | 2.5 | 11 | 0 |  | 8 | 1 | 1.8 | 8 | 0 |  | 11.1 | 0.7 | 3.6 |
| \$1,500,000 | \$1,999,999 | 12 | 0 |  | 12 | 0 |  | 12 | 0 |  | 10 | 1 | 2.3 | 10 | 0 |  | 9 | 0 |  | 9 | 0 |  | 10.6 | 0.1 | 17.1 |
| \$2,000,000 | \$2,499,999 | 3 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 1 | 1 | 0.2 | 1 | 0 |  | 1.9 | 0.1 | 3.0 |
| \$2,500,000 | \$2,999,999 | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1.0 | 0.0 |  |
| \$3,000,000 | \$4,999,999 | 3 | 0 |  | 4 | 0 |  | 4 | 0 |  | 4 | 0 |  | 5 | 0 |  | 5 | 0 |  | 5 | 0 |  | 4.3 | 0.0 |  |
| \$5,000,000 | and up | 2 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.3 | 0.0 |  |
|  | Total | 102 | 10 | 2.4 | 91 | 28 | 0.8 | 92 | 4 | 5.3 | 82 | 14 | 1.4 | 80 | 5 | 3.7 | 70 | 6 | 2.7 | 67 | 3 | 5.2 | 83.4 | 10.0 | 1.9 |



## Definitions

* Active means Active \& Contingent on said date.
* Pend means all Pending statuses with a Pending date within the last seven days.
* Months Supply is Active divided by Pend divided 52 weeks times 12 months.


# Windermere <br> REAL ESTATE <br> Residential Only, NWMLS Area 705 (Ballard/Greenlake) 

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Sellers'Advantage |  | Balanced Market |  | Buyers' Advantage |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Week Ended |  | 11/14/2012 |  |  | 11/21/2012 |  |  | 11/28/2012 |  |  | 12/5/2012 |  |  | 12/12/2012 |  |  | 12/19/2012 |  |  | 12/26/2012 |  |  | 7 Week Averages |  |  |
|  |  | Active | Pend | $\begin{aligned} & \hline \text { Months } \\ & \text { Supply } \end{aligned}$ | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | $\begin{aligned} & \hline \text { Months } \\ & \text { Supply } \end{aligned}$ | Active | Pend | Months Supply | Active | Pend | $\begin{array}{\|l\|} \hline \text { Months } \\ \text { Supply } \end{array}$ | $\begin{array}{\|c} \hline \text { Active } \\ \text { Avg } \end{array}$ | $\begin{gathered} \hline \text { Pend } \\ \text { Avg } \end{gathered}$ | $\begin{gathered} \hline \text { Months } \\ \text { Supply } \end{gathered}$ |
| \$0 | \$199,999 | 3 | 3 | 0.2 | 1 | 3 | 0.1 | 1 | 1 | 0.2 | 1 | 0 |  | 1 | 0 |  | 1 | 1 | 0.2 | 1 | 1 | 0.2 | 1.3 | 1.3 | 0.2 |
| \$200,000 | \$299,999 | 21 | 2 | 2.4 | 19 | 9 | 0.5 | 17 | 3 | 1.3 | 19 | 4 | 1.1 | 20 | 3 | 1.5 | 17 | 5 | 0.8 | 16 | 2 | 1.8 | 18.4 | 4.0 | 1.1 |
| \$300,000 | \$399,999 | 44 | 7 | 1.5 | 43 | 9 | 1.1 | 42 | 3 | 3.2 | 32 | 4 | 1.8 | 31 | 5 | 1.4 | 29 | 7 | 1.0 | 25 | 6 | 1.0 | 35.1 | 5.9 | 1.4 |
| \$400,000 | \$499,999 | 38 | 10 | 0.9 | 27 | 24 | 0.3 | 27 | 2 | 3.1 | 25 | 6 | 1.0 | 19 | 7 | 0.6 | 19 | 5 | 0.9 | 16 | 5 | 0.7 | 24.4 | 8.4 | 0.7 |
| \$500,000 | \$599,999 | 20 | 5 | 0.9 | 19 | 8 | 0.5 | 18 | 2 | 2.1 | 16 | 6 | 0.6 | 15 | 3 | 1.2 | 12 | 5 | 0.6 | 11 | 2 | 1.3 | 15.9 | 4.4 | 0.8 |
| \$600,000 | \$699,999 | 17 | 2 | 2.0 | 16 | 3 | 1.2 | 15 | 2 | 1.7 | 16 | 1 | 3.7 | 16 | 2 | 1.8 | 12 | 3 | 0.9 | 9 | 2 | 1.0 | 14.4 | 2.1 | 1.6 |
| \$700,000 | \$799,999 | 11 | 1 | 2.5 | 9 | 3 | 0.7 | 9 | 1 | 2.1 | 10 | 2 | 1.2 | 7 | 1 | 1.6 | 6 | 2 | 0.7 | 6 | 0 |  | 8.3 | 1.4 | 1.3 |
| \$800,000 | \$899,999 | 11 | 0 |  | 6 | 2 | 0.7 | 7 | 0 |  | 8 | 0 |  | 7 | 0 |  | 3 | 3 | 0.2 | 2 | 1 | 0.5 | 6.3 | 0.9 | 1.7 |
| \$900,000 | \$999,999 | 2 | 0 |  | 2 | 2 | 0.2 | 2 | 0 |  | 2 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1.6 | 0.3 | 1.3 |
| \$1,000,000 | \$1,499,999 | 6 | 0 |  | 6 | 0 |  | 6 | 0 |  | 6 | 0 |  | 6 | 0 |  | 5 | 0 |  | 5 | 0 |  | 5.7 | 0.0 |  |
| \$1,500,000 | \$1,999,999 | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2.0 | 0.0 |  |
| \$2,000,000 | \$2,499,999 | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2.0 | 0.0 |  |
| \$2,500,000 | \$2,999,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$3,000,000 | \$4,999,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$5,000,000 | and up | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
|  | Total | 177 | 30 | 1.4 | 152 | 63 | 0.6 | 148 | 14 | 2.4 | 139 | 23 | 1.4 | 127 | 21 | 1.4 | 109 | 31 | 0.8 | 96 | 19 | 1.2 | 135.4 | 28.7 | 1.1 |



## Definitions

* Active means Active \& Contingent on said date.
* Pend means all Pending statuses with a Pending date within the last seven days.
* Months Supply is Active divided by Pend divided 52 weeks times 12 months.


# Windermere <br> REAL ESTATE <br> Residential Only, NWMLS Area 710 (North Seattle) 

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Sellers'Ad | vantage | Balanced | Market | Buyers' | Advantage |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Week Ended |  | 11/14/2012 |  |  | 11/21/2012 |  |  | 11/28/2012 |  |  | 12/5/2012 |  |  | 12/12/2012 |  |  | 12/19/2012 |  |  | 12/26/2012 |  |  | 7 Week Averages |  |  |
|  |  | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | $\begin{array}{\|c\|} \hline \text { Months } \\ \text { Supply } \end{array}$ | Active | Pend | $\begin{gathered} \text { Months } \\ \text { Supply } \end{gathered}$ | Active Avg | $\begin{gathered} \hline \text { Pend } \\ \text { Avg } \end{gathered}$ | $\begin{gathered} \text { Months } \\ \text { Supply } \end{gathered}$ |
| \$0 | \$199,999 | 2 | 1 | 0.5 | 2 | 2 | 0.2 | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1.3 | 0.4 | 0.7 |
| \$200,000 | \$299,999 | 8 | 2 | 0.9 | 7 | 1 | 1.6 | 10 | 0 |  | 11 | 1 | 2.5 | 10 | 2 | 1.2 | 11 | 2 | 1.3 | 11 | 0 |  | 9.7 | 1.1 | 2.0 |
| \$300,000 | \$399,999 | 32 | 7 | 1.1 | 22 | 12 | 0.4 | 20 | 4 | 1.2 | 24 | 2 | 2.8 | 21 | 8 | 0.6 | 21 | 4 | 1.2 | 18 | 3 | 1.4 | 22.6 | 5.7 | 0.9 |
| \$400,000 | \$499,999 | 18 | 10 | 0.4 | 17 | 9 | 0.4 | 12 | 5 | 0.6 | 15 | 3 | 1.2 | 10 | 3 | 0.8 | 13 | 0 |  | 14 | 0 |  | 14.1 | 4.3 | 0.8 |
| \$500,000 | \$599,999 | 18 | 1 | 4.2 | 18 | 8 | 0.5 | 18 | 1 | 4.2 | 14 | 2 | 1.6 | 13 | 2 | 1.5 | 11 | 2 | 1.3 | 8 | 3 | 0.6 | 14.3 | 2.7 | 1.2 |
| \$600,000 | \$699,999 | 11 | 2 | 1.3 | 12 | 1 | 2.8 | 12 | 1 | 2.8 | 13 | 1 | 3.0 | 12 | 2 | 1.4 | 12 | 0 |  | 10 | 1 | 2.3 | 11.7 | 1.1 | 2.4 |
| \$700,000 | \$799,999 | 9 | 1 | 2.1 | 11 | 1 | 2.5 | 14 | 0 |  | 14 | 0 |  | 10 | 2 | 1.2 | 9 | 0 |  | 9 | 0 |  | 10.9 | 0.6 | 4.4 |
| \$800,000 | \$899,999 | 3 | 1 | 0.7 | 3 | 2 | 0.3 | 2 | 0 |  | 3 | 0 |  | 3 | 0 |  | 3 | 0 |  | 3 | 0 |  | 2.9 | 0.4 | 1.5 |
| \$900,000 | \$999,999 | 5 | 0 |  | 4 | 1 | 0.9 | 3 | 1 | 0.7 | 3 | 0 |  | 2 | 0 |  | 0 | 1 | - | 0 | 0 |  | 2.4 | 0.4 | 1.3 |
| \$1,000,000 | \$1,499,999 | 5 | 0 |  | 6 | 3 | 0.5 | 8 | 0 |  | 8 | 1 | 1.8 | 8 | 1 | 1.8 | 9 | 0 |  | 7 | 2 | 0.8 | 7.3 | 1.0 | 1.7 |
| \$1,500,000 | \$1,999,999 | 5 | 0 |  | 5 | 0 |  | 5 | 0 |  | 7 | 0 |  | 7 | 0 |  | 7 | 0 |  | 7 | 0 |  | 6.1 | 0.0 |  |
| \$2,000,000 | \$2,499,999 | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.7 | 0.0 |  |
| \$2,500,000 | \$2,999,999 | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2.0 | 0.0 |  |
| \$3,000,000 | \$4,999,999 | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2.0 | 0.0 |  |
| \$5,000,000 | and up | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
|  | Total | 121 | 25 | 1.1 | 112 | 40 | 0.6 | 110 | 12 | 2.1 | 118 | 10 | 2.7 | 102 | 20 | 1.2 | 101 | 9 | 2.6 | 92 | 9 | 2.4 | 108.0 | 17.9 | 1.4 |



## Definitions

* Active means Active \& Contingent on said date.
* Pend means all Pending statuses with a Pending date within the last seven days.
* Months Supply is Active divided by Pend divided 52 weeks times 12 months.


# Windermere <br> real estate <br> Residential Only, NWMLS Area 715 (Richmond Beach) 

| Week Ended |  | 11/14/2012 |  |  | 11/21/2012 |  |  | 11/28/2012 |  |  | 12/5/2012 |  |  | 12/12/2012 |  |  | 12/19/2012 |  |  | 12/26/2012 |  |  | 7 Week Averages |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | $\begin{aligned} & \hline \text { Months } \\ & \text { Supply } \end{aligned}$ | Active | Pend | $\begin{array}{\|l\|l\|} \hline \text { Months } \\ \text { Supply } \end{array}$ | Active | Pend | $\begin{aligned} & \hline \text { Months } \\ & \text { Supply } \end{aligned}$ | Active | Pend | $\begin{array}{\|l\|l\|} \hline \text { Months } \\ \text { Supply } \end{array}$ | Active | Pend | $\begin{array}{\|l\|l\|} \hline \text { Months } \\ \text { Supply } \end{array}$ | $\begin{array}{\|c} \hline \text { Active } \\ \text { Avg } \end{array}$ | $\begin{aligned} & \begin{array}{l} \text { Pend } \\ \text { Avg } \end{array} \end{aligned}$ | $\begin{array}{\|c} \hline \text { Months } \\ \text { Supply } \end{array}$ |
| \$0 | \$199,999 | 3 | 1 | 0.7 | 3 | 2 | 0.3 | 3 | 0 |  | 2 | 0 |  | 2 | 1 | 0.5 | 2 | 0 |  | 2 | 0 |  | 2.4 | 0.6 | 1.0 |
| \$200,000 | \$299,999 | 14 | 4 | 0.8 | 12 | 5 | 0.6 | 10 | 2 | 1.2 | 10 | 2 | 1.2 | 9 | 0 |  | 12 | 1 | 2.8 | 9 | 1 | 2.1 | 10.9 | 2.1 | 1.2 |
| \$300,000 | \$399,999 | 16 | 1 | 3.7 | 11 | 6 | 0.4 | 11 | 1 | 2.5 | 9 | 3 | 0.7 | 9 | 0 |  | 11 | 0 |  | 11 | 1 | 2.5 | 11.1 | 1.7 | 1.5 |
| \$400,000 | \$499,999 | 7 | 0 |  | 10 | 0 |  | 11 | 0 |  | 9 | 2 | 1.0 | 9 | 1 | 2.1 | 10 | 0 |  | 8 | 1 | 1.8 | 9.1 | 0.6 | 3.7 |
| \$500,000 | \$599,999 | 3 | 0 |  | 4 | 0 |  | 4 | 0 |  | 4 | 0 |  | 5 | 0 |  | 5 | 0 |  | 5 | 0 |  | 4.3 | 0.0 |  |
| \$600,000 | \$699,999 | 3 | 1 | 0.7 | 3 | 0 |  | 3 | 0 |  | 2 | 0 |  | 3 | 0 |  | 3 | 0 |  | 3 | 0 |  | 2.9 | 0.1 | 4.6 |
| \$700,000 | \$799,999 | 1 | 0 |  | 0 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.6 | 0.0 |  |
| \$800,000 | \$899,999 | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1.0 | 0.0 |  |
| \$900,000 | \$999,999 | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 2 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1.1 | 0.0 |  |
| \$1,000,000 | \$1,499,999 | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.6 | 0.0 |  |
| \$1,500,000 | \$1,999,999 | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1.0 | 0.0 |  |
| \$2,000,000 | \$2,499,999 | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1.0 | 0.0 |  |
| \$2,500,000 | \$2,999,999 | 3 | 0 |  | 3 | 0 |  | 3 | 0 |  | 3 | 0 |  | 3 | 0 |  | 3 | 0 |  | 3 | 0 |  | 3.0 | 0.0 |  |
| \$3,000,000 | \$4,999,999 | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2.0 | 0.0 |  |
| \$5,000,000 | and up | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1.0 | 0.0 |  |
|  | Total | 58 | 7 | 1.9 | 54 | 13 | 1.0 | 54 | 3 | 4.2 | 48 | 7 | 1.6 | 49 | 2 | 5.7 | 53 | 1 | 12.2 | 48 | 3 | 3.7 | 52.0 | 5.1 | 2.3 |



## Definitions

* Active means Active \& Contingent on said date.
* Pend means all Pending statuses with a Pending date within the last seven days.
* Months Supply is Active divided by Pend divided 52 weeks times 12 months.


# Windermere <br> real estate <br> Residential Only, NWMLS Area 720 (Lake Forest Park) 

| Week Ended |  | 11/14/2012 |  |  | 11/21/2012 |  |  | 11/28/2012 |  |  | 12/5/2012 |  |  | 12/12/2012 |  |  | 12/19/2012 |  |  | 12/26/2012 |  |  | 7 Week Averages |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Active | Pend | $\begin{aligned} & \hline \text { Months } \\ & \text { Supply } \end{aligned}$ | Active | Pend | $\begin{array}{\|l\|} \hline \text { Months } \\ \text { Supply } \end{array}$ | Active | Pend | $\begin{array}{\|l\|} \hline \text { Months } \\ \text { Supply } \end{array}$ | Active | Pend | $\begin{array}{\|c\|} \hline \text { Months } \\ \text { Supply } \end{array}$ | Active | Pend | $\begin{array}{\|l\|} \hline \text { Months } \\ \text { Supply } \end{array}$ | Active | Pend | $\begin{array}{\|l\|} \hline \hline \text { Months } \\ \text { Supply } \end{array}$ | Active | Pend | $\begin{array}{\|c\|} \hline \text { Months } \\ \text { Supply } \end{array}$ | $\begin{array}{\|c} \hline \text { Active } \\ \text { Avg } \end{array}$ | $\begin{aligned} & \hline \text { Pend } \\ & \text { Avg } \end{aligned}$ | $\begin{aligned} & \text { Months } \\ & \text { Supply } \end{aligned}$ |
| \$0 | \$199,999 | 3 | 0 |  | 5 | 1 | 1.2 | 4 | 0 |  | 4 | 1 | 0.9 | 3 | 1 | 0.7 | 4 | 1 | 0.9 | 4 | 0 |  | 3.9 | 0.6 | 1.6 |
| \$200,000 | \$299,999 | 18 | 3 | 1.4 | 18 | 4 | 1.0 | 19 | 3 | 1.5 | 17 | 3 | 1.3 | 18 | 2 | 2.1 | 18 | 2 | 2.1 | 17 | 1 | 3.9 | 17.9 | 2.6 | 1.6 |
| \$300,000 | \$399,999 | 14 | 0 |  | 11 | 5 | 0.5 | 12 | 0 |  | 14 | 1 | 3.2 | 14 | 0 |  | 11 | 2 | 1.3 | 9 | 1 | 2.1 | 12.1 | 1.3 | 2.2 |
| \$400,000 | \$499,999 | 8 | 1 | 1.8 | 8 | 5 | 0.4 | 9 | 0 |  | 7 | 1 | 1.6 | 9 | 0 |  | 8 | 1 | 1.8 | 9 | 0 |  | 8.3 | 1.1 | 1.7 |
| \$500,000 | \$599,999 | 5 | 0 |  | 3 | 2 | 0.3 | 3 | 0 |  | 4 | 0 |  | 4 | 0 |  | 4 | 0 |  | 4 | 0 |  | 3.9 | 0.3 | 3.1 |
| \$600,000 | \$699,999 | 7 | 0 |  | 8 | 0 |  | 8 | 0 |  | 6 | 1 | 1.4 | 6 | 0 |  | 5 | 0 |  | 5 | 0 |  | 6.4 | 0.1 | 10.4 |
| \$700,000 | \$799,999 | 3 | 0 |  | 3 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 1 | 0 |  | 1 | 0 |  | 2.0 | 0.0 |  |
| \$800,000 | \$899,999 | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1.0 | 0.0 |  |
| \$900,000 | \$999,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$1,000,000 | \$1,499,999 | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1.4 | 0.0 |  |
| \$1,500,000 | \$1,999,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$2,000,000 | \$2,499,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$2,500,000 | \$2,999,999 | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1.0 | 0.0 |  |
| \$3,000,000 | \$4,999,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$5,000,000 | and up | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
|  | Total | 62 | 4 | 3.6 | 60 | 17 | 0.8 | 61 | 3 | 4.7 | 57 | 7 | 1.9 | 59 | 3 | 4.5 | 54 | 6 | 2.1 | 52 | 2 | 6.0 | 57.9 | 6.0 | 2.2 |



## Definitions

* Active means Active \& Contingent on said date.
* Pend means all Pending statuses with a Pending date within the last seven days.
* Months Supply is Active divided by Pend divided 52 weeks times 12 months.


# Windërmere <br> real estate <br> Residential Only, NWMLS Area 800 (Vashon Island) 

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Sellers'Ac | vantage | Balanced | Market | Buyers' | Advantage |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Week Ended |  | 11/14/2012 |  |  | 11/21/2012 |  |  | 11/28/2012 |  |  | 12/5/2012 |  |  | 12/12/2012 |  |  | 12/19/2012 |  |  | 12/26/2012 |  |  | 7 Week Averages |  |  |
|  |  | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | Months Supply | Active | Pend | $\begin{array}{\|c\|} \hline \text { Months } \\ \text { Supply } \end{array}$ | Active | Pend | Months Supply | Active Avg | $\begin{gathered} \text { Pend } \\ \text { Avg } \end{gathered}$ | $\begin{aligned} & \text { Months } \\ & \text { Supply } \end{aligned}$ |
| \$0 | \$199,999 | 5 | 0 |  | 5 | 0 |  | 5 | 0 |  | 4 | 0 |  | 4 | 0 |  | 4 | 0 |  | 4 | 0 |  | 4.4 | 0.0 |  |
| \$200,000 | \$299,999 | 7 | 0 |  | 5 | 2 | 0.6 | 5 | 0 |  | 6 | 1 | 1.4 | 6 | 0 |  | 5 | 0 |  | 5 | 0 |  | 5.6 | 0.4 | 3.0 |
| \$300,000 | \$399,999 | 14 | 1 | 3.2 | 13 | 3 | 1.0 | 12 | 0 |  | 11 | 0 |  | 12 | 0 |  | 10 | 2 | 1.2 | 9 | 0 |  | 11.6 | 0.9 | 3.1 |
| \$400,000 | \$499,999 | 8 | 0 |  | 7 | 2 | 0.8 | 7 | 0 |  | 7 | 0 |  | 7 | 0 |  | 4 | 1 | 0.9 | 5 | 0 |  | 6.4 | 0.4 | 3.5 |
| \$500,000 | \$599,999 | 8 | 1 | 1.8 | 7 | 1 | 1.6 | 8 | 0 |  | 6 | 1 | 1.4 | 6 | 1 | 1.4 | 6 | 0 |  | 4 | 2 | 0.5 | 6.4 | 0.9 | 1.7 |
| \$600,000 | \$699,999 | 7 | 0 |  | 6 | 0 |  | 5 | 0 |  | 4 | 1 | 0.9 | 3 | 0 |  | 3 | 0 |  | 2 | 1 | 0.5 | 4.3 | 0.3 | 3.5 |
| \$700,000 | \$799,999 | 2 | 0 |  | 2 | 0 |  | 3 | 0 |  | 3 | 0 |  | 3 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2.4 | 0.0 |  |
| \$800,000 | \$899,999 | 2 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1.1 | 0.0 |  |
| \$900,000 | \$999,999 | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 1 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 1.0 | 0.0 |  |
| \$1,000,000 | \$1,499,999 | 1 | 0 |  | 2 | 0 |  | 2 | 0 |  | 2 | 0 |  | 3 | 0 |  | 2 | 1 | 0.5 | 2 | 0 |  | 2.0 | 0.1 | 3.2 |
| \$1,500,000 | \$1,999,999 | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1.0 | 0.0 |  |
| \$2,000,000 | \$2,499,999 | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
| \$2,500,000 | \$2,999,999 | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1.0 | 0.0 |  |
| \$3,000,000 | \$4,999,999 | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1 | 0 |  | 1.0 | 0.0 |  |
| \$5,000,000 | and up | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0 | 0 |  | 0.0 | 0.0 |  |
|  | Total | 59 | 2 | 6.8 | 53 | 8 | 1.5 | 53 | 0 |  | 48 | 3 | 3.7 | 48 | 1 | 11.1 | 40 | 4 | 2.3 | 37 | 3 | 2.8 | 48.3 | 3.0 | 3.7 |



## Definitions

* Active means Active \& Contingent on said date.
* Pend means all Pending statuses with a Pending date within the last seven days.
* Months Supply is Active divided by Pend divided 52 weeks times 12 months.

