

# Residential Sales Activity

## January 1 – July 31st, 2011

Area	01 CdA	Area	02 Post Falls	Area	03 Hayden
Current Active Listings	647	Current Active Listings	442	Current Active Listings	377
Homes Sold/Closed YTD	486	Homes Sold/Closed YTD	337	Homes Sold/Closed YTD	200
Ave Days on Market	121	Ave Days on Market	120	Ave Days on Market	130
Median Sales Price	\$147,925	Median Sales Price	\$140,250	Median Sales Price	\$175,000
Ave Sales Price	\$183,437	Ave Sales Price	\$162,244	Ave Sales Price	\$240,288
OLP/SP	91%	OLP/SP	89%	OLP/SP	87%
Area	04 Rathdrum/Hauser	Area	Athol/Spirit Lake	Area	05 NW Kootenai Co
Current Active Listings	307	Current Active Listings	65	Current Active Listings	122
Homes Sold/Closed YTD	124	Homes Sold/Closed YTD	28	Homes Sold/Closed YTD	47
Ave Days on Market	115	Ave Days on Market	120	Ave Days on Market	134
Median Sales Price	\$162,000	Median Sales Price	\$159,250	Median Sales Price	\$170,000
Ave Sales Price	\$188,105	Ave Sales Price	\$169,635	Ave Sales Price	\$180,326
OLP/SP	92%	OLP/SP	92%	OLP/SP	92%
Area	N Bonner/Boundary	Area	Silver Valley	Area	All Kootenai Co
Current Active Listings	823	Current Active Listings	295	Current Active Listings	2304
Homes Sold/Closed YTD	252	Homes Sold/Closed YTD	109	Homes Sold/Closed YTD	1276
Ave Days on Market	155	Ave Days on Market	131	Ave Days on Market	124
Median Sales Price	\$168,000	Median Sales Price	\$70,900	Median Sales Price	\$153,000
Ave Sales Price	\$238,626	Ave Sales Price	\$81,390	Ave Sales Price	\$195,681
OLP/SP	83%	OLP/SP	83%	OLP/SP	89%

**OLP/SP = Original List Price compared to Sold Price**