





# GUIDING LIGHT

**N**eed a little more light in your life? See for yourself the difference that light bulbs and lamp shades can make with a room's mood. Check out these bright ideas from RealSimple.com.

**Type Cast** In the bathroom, use overhead lights to get rid of shadows; sidelights flanking the mirrors are perfect for makeup application. In the kitchen, overhead lights brighten surfaces. In the bedroom, try cozy tinted, low-wattage bulbs to give a candlelit, romantic effect. To create a grand atmosphere in the

dining room, use a chandelier. Place one directly over the table, but make sure to measure the ceiling height and table height before making a purchase. Indirect lighting — in all parts of the home — softens spaces. Small table lamps or wall sconces can also add a subtle glow.

**Safe and Secure** Use ambient lighting to brighten the exterior of your home. Motion-activated or timer-equipped lights can ensure your home's exterior is well-lit in the evenings. Don't go too dim or too bright — no need to attract intruders, nor bother your neighbors.

## Say Yes to CRS

Buying or selling a home can seem like an overwhelming task. But the right REALTOR® can make the process easier — and more profitable.

A Certified Residential Specialist (CRS), with years of experience and success, will help you make smart decisions in a fast-paced, complex and competitive marketplace.

To earn the CRS Designation, REALTORS® must demonstrate outstanding professional achievements — including high-volume sales — and pursue advanced training in areas such as finance, marketing and technology. They must also maintain membership in the NATIONAL ASSOCIATION OF REALTORS® and abide by its Code of Ethics.

Work with a REALTOR® who belongs in the top 3 percent in the nation. Contact a CRS today.



Certified Residential Specialist  
The Proven Path To Success

### DID YOU KNOW?

Using a programmable thermostat to adjust the temperature in your home by roughly 7 to 10 degrees for eight hours a day might save you 10 percent a year on heating and cooling.



**Do you know someone who is thinking about buying or selling a home? Please mention my name.**

This newsletter is for informational purposes only and should not be substituted for legal or financial advice. If you are currently working with another real estate agent or broker, it is not a solicitation for business.

