

Certified Residential Investment Specialist



The **CRIS** designation recognizes continuing education focused on assisting clients to invest wisely for their dreams

The **CRIS** designation consists of four (4) courses, and a final exam.

- **Course 100** deals with understanding key investment concepts like cap rates, NOI, cash on cash returns. Focus is on looking at single family houses and small plexes as investments.
- **Course 200** deals with general leasing terms and information.

Examining small office and small retail as possible investments.

- **Course 300** deals with the long-range aspect of real estate investments. Focused on forecast and project returns over a period of time.
- **Course 400** deals with how to get into investments (including using IRA funds), how to get out of investments (including sale, exchange and estate planning); and includes tips of how to share your knowledge with your clients.

Each class is 7.5 hours (9 am to 5 pm) of continuing education credit.